# IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

J. MICHAEL CHARLES, MAURICE W. WARD, JR., and JOSEPH I. FINK, JR., on behalf of

themselves and all others similarly situated,

**CIVIL ACTION** 

Plaintiffs,

v.

NO. 05-00702 (SLR)

PEPCO HOLDINGS, INC., CONECTIV, and PEPCO HOLDINGS RETIRMENT PLAN,

Defendants.

APPENDIX TO
DEFENDANTS' ANSWERING BRIEF IN OPPOSITION TO PLAINTIFFS'
MOTION TO CONTINUE PURSUANT TO FED. R. CIV. P. 56(F) OR FOR A
PRECLUSION ORDER

M. Duncan Grant (Del Bar No. 2994) Matthew A. Kaplan (Del. Bar No. 4956) PEPPER HAMILTON LLP Hercules Plaza, Suite 5100 1313 N. Market Street

P.O. Box 1709

Wilmington, DE 19899-1709

302.777.6500

Susan Katz Hoffman, Esquire LITTLER MENDELSON, P.C. Three Parkway

1601 Cherry Street Philadelphia, PA 19102 267.402-3015 (telephone)

267.430.7275 (fax)

Larry R. Wood, Jr. (Del Bar No. 3262)

Kay Kyungsun Yu Barak A. Bassman

PEPPER HAMILTON LLP 3000 Two Logan Square

Eighteenth and Arch Streets Philadelphia, PA 19103-2799

215. 981.4000 (telephone)

215.981.4750 (fax)

Dated: September 18, 2007

Attorneys for Defendants

#### TABLE OF CONTENTS

Excerpts from Deposition of Donald Cain	B001-B005
Excerpts from Deposition of Benjamin Wilkinson	B006-B008
Deposition of Karen Francks and Exhibits Thereto	B009-B160

```
00001
  1
       IN THE UNITED STATES DISTRICT COURT
     FOR THE EASTERN DISTRICT OF PENNSYLVANIA
  2
         CIVIL ACTION NO. 05-702(SLR)
  J. MICHAEL CHARLES; MAURICE W.
  4 WARD, JR.; and JOSEPH I. FINK, JR.,
  on behalf of themselves and all
  5 others similarly situated,
  6
         Plaintiffs,
  7
       v.
  8 PEPCO HOLDINGS, INC.; CONECTIV, and
  PEPCO HOLDINGS RETIREMENT PLAN,
        Defendants.
  10 -----
 11
 12
        Wilmington, Delaware
         Tuesday, April 17, 2007
 13
 14
 15
        TRANSCRIPT of testimony of DONALD E.
 16
  CAIN, as taken by and before Sean M. Fallon, a
  17
  Registered Professional Reporter and Notary Public,
  at the offices of PEPPER HAMILTON LLP, Hercules
  19
  Plaza, Suite 5100, 1313 Market Street, commencing
  at 10:14 o'clock in the forenoon.
  21
  22
  23
  24
```

Α.	^ /	<b>`</b>	_
111		11	. ,
0	w	и.	, _

#### 1 APPEARANCES:

- CHIMICLES & TIKELLIS LLP BY: JOSEPH G. SAUDER, ESQ.
- One Haverford Centre 3 361 West Lancaster Avenue
- Haverford, PA 19041 4 (610) 642-8500
- 5 josephsauder@chimicles.com Attorneys for Plaintiffs

6

#### PEPPER HAMILTON LLP

- BY: BARAK A. BASSMAN, ESQ. 7 3000 Two Logan Square
- Eighteenth and Arch Streets 8 Philadelphia, PA 19103-2799
- 9 (215) 981-4000
- bassmanb@pepperlaw.com Attorneys for Defendants 10
- 11 LITTLER MENDELSON BY: SUSAN KATZ HOFFMAN, ESQ.
- Three Parkway 12 1601 Cherry Street, Suite 1400
- Philadelphia, PA 19102-1321 13 (267) 402-3000
- 14 shoffman@littler.com Attorneys for Defendants

15

#### BARBARA C. ALEXANDER,

- ASSISTANT GENERAL COUNSEL 16 Pepco Holdings, Inc.
- P.O. Box 231 17 Wilmington, DE 19849-0231
- (302) 429-3206 18 Attorney for Defendants

19

20

21

22

23

24

B002

l. 1

Page 2

- 1 A. Extensive communications.
- 2 Q. To explain that there was nothing to
- 3 be worried about?
- 4 A. To explain the details of it. We
- 5 would have been in the posture that employees in
- 6 the end would have to decide for themselves whether
- 7 it was good or bad for them, as individuals, but we
- 8 would communicate all that we could about
- 9 everything that we knew.
- 10 Q. Well, the employees who ended up on
- 11 a Cash Balance Plan did not have a choice, correct?
- 12 A. Well, there were some employees who
- 13 had the -- who had an option.
- 14 Q. Who were they?
- 15 A. There were some cut-off set.
- 16 Q. Grandfathered employees?
- 17 A. Yes.
- 18 Q. But, beyond that, the other
- 19 employees did not have a choice, correct?
- 20 A. That's correct.
- 21 Q. In managing that risk, was it an
- 22 effort by the company to communicate to the
- 23 employees that this was not worse than the plan
- 24 that they were currently in?

- 1 A. You know, I don't remember that.
- 2 Q. The sentence goes on, "That this

3 risk could be managed in light of the cost savings

4 to be realized from the new program."

- 5 Do you see that?
- 6 A. Yes.
- 7 Q. Cost savings to be realized, I

8 assume that's cost savings for the company,

#### 9 correct?

- 10 A. From the entire benefit program.
- 11 Q. Correct?
- 12 A. Yes.
- 13 Q. So the company was saving costs,

#### 14 correct?

- 15 A. From the entire benefit program.
- 16 Q. And the cash balance was a part of

17 that benefit program?

- 18 A. But not from that part.
- 19 Q. The company wasn't saving money from

#### 20 that?

- 21 A. No.
- 22 Q. Are you certain of that?
- 23 A. Yes.
- Q. Why are you so certain of that?

- 1 A. Because the one thing that's very
- 2 clear to me is that, from the very beginning, our
- 3 direction was that the implementation of the Cash
- 4 Balance Plan was to be cost neutral to the company.
- 5 Q. And that was, I assume, conveyed to 6 the employees?
- 7 A. I assume it was -- you are assuming
- 8 it was. You can assume that. I don't know that.
- 9 Q. Okay.
- 10 A. I believe it would have been.
- 11 Q. What do you base that belief on?
- 12 A. Just because we had a commitment to
- 13 communicate facts to employees.
- 14 Q. Okay.
- But, overall, the benefits plan was
- 16 a cost savings to the company, correct?
- 17 A. It may have been. It says it was.
- 18 May have been.
- 19 I don't remember exactly.
- 20 Q. Okay.
- 21 A. But I know it wasn't in the Cash
- 22 Balance Plan.
- Q. On next page, if you look at the
- 24 paragraph that starts, "Mr. Wilkinson," it states

00001 IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA 2 3 J. MICHAEL CHARLES; MAURICE CIVIL ACTION W. WARD, JR.; and JOSEPH I. 4 FINK, JR.; on behalf of themselves and all others 5 similarly situated, Plaintiffs, 6 7 v. 8 PEPCO HOLDINGS, INC.; CONECTIV, and PEPCO HOLDINGS 9 RETIREMENT PLAN, NO. 05-702(SLR) Defendants. 10 11 Philadelphia, Pennsylvania Wednesday, April 4, 2007 12 Transcript of testimony of BENJAMIN D. 13 14 WILKINSON, as taken by and before DENISE M. 15 PITCHFORD, Registered Professional Reporter and 16 Notary Public, at the offices of PEPPER HAMILTON, 17 LLP, 3000 Two Logan Square, 18th & Arch Streets, 18 commencing at 10:11 o'clock in the forenoon. 19 20 21 22 23 24

B006

0000	)2
1	APPEARANCES:
2	CHIMICLES & TIKELLIS, LLP BY: JOSEPH G. SAUDER, ESQ.
3	One Haverford Centre
4	361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500
5	JosephSauder@Chimicles.com Attorneys for Plaintiffs
6	·
7	PEPPER HAMILTON, LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square
8	18th & Arch Streets
9	` ,
10	yukay@pepperlaw.com  Attorneys for Defendants
11	
12	2 ALSO PRESENT:
13	BARBARA C. ALEXANDER
14	1
15	5
16	Ś
17	7
18	3
19	)
20	)
2	1
22	2

B007 Page 2

- 1 O. And the first one is "Masks cost
- 2 cutting." Do you see that?
- 3 A. Yes.
- 4 Q. Okay. And if you go down to the
- 5 next slide right below that, on the left-hand side,
- 6 which is titled, "Important Perspectives on
- 7 Conectiv's New Retirement Program."
- 8 A. Yes.
- 9 Q. Okay. And the first bullet on that
- 10 is, "New program not designed to provide cost
- 11 savings for Conectiv." Do you see that?
- 12 A. Yes.
- 13 Q. Is that bullet meant to address the
- 14 concern of masks cost cutting?
- MS. YU: Objection as to form.
- 16 THE WITNESS: I think that bullet
- 17 probably refers to the fact that Conectiv cash
- 18 balance plan, in the words of Watson Wyatt, was the
- 19 richest cash balance plan their firm had ever put
- 20 in place. It was not designed to mask any cost
- 21 cutting. It was very rich, very generous.
- 22 BY MR. SAUDER:
- Q. And that's one of the points that
- 24 that bullet is addressing, correct, the bullet that

B008

### In The Matter Of:

J. Michael Charles, et al v.
Pepco Holdings, Inc., et al

KAREN E. FRANCKS August 27, 2007 Volume 1

## REPORTING ASSOCIATES, LLC

Certified & Registered Professional Reporters

Cherry Hill -- Philadelphia -- Trenton
(888) 795-2323



www.ReportingAssociates.com

		1	ĺ	3
	IN THE UNITED STATES DISTRICT COURT		1	INDEX
	FOR THE EASTERN DISTRICT OF PENNSYLVANIA		2	WITNESS PAGE
	CIVIL ACTION NO. 05-702(SLR)		3	KAREN E. FRANCKS
			4	By Mr. Sauder 4,85
	J. MICHAEL CHARLES; MAURICE W.		5	By Ms. Yu 82
	WARD, JR.; and JOSEPH I. FINK, JR.,		_	EXHIBITS
	on behalf of themselves and all others similarly situated,		6	
	Plaintiffs,		7	HOMBER DESCRIPTION
	v.		8	P-30 Nonce of Deposition and Suppose
	PEPCO HOLDINGS, INC.; CONECTIV, and		9	L-21 Glaudianici ca 1346
	PEPCO HOLDINGS RETIREMENT PLAN,			P-32 Decignation of region at 1.15.16.
	Defendants.		11	F-33 Fepco Holdings, the Heart Heart
	perendands.			PHI Sub-Plan
			12	TO THE PERSON TO
			13	EXHIBITS PREVIOUSLY MARKED AND REFERRED TO
	Wilmington, Delaware			NUMBER DESCRIPTION PAGE
	Monday, August 27, 2007		15	P-3 Facts, MWW0022-0025 40
			16	D-5 Facts 63
	TRANSCRIPT of testimony of KAREN E.		17	·
	and the state of t			DIRECTIONS TO NOT ANSWER
	FRANCKS, as taken by and before Sean M. Fallon, a		18	
	Registered Professional Reporter and Notary Public			PAGE LINE
	•		19	•
	of the Commonwealth of Pennsylvania, at the offices		1	17 11
	TONE TONE I AND STORE COME		20	47 12
	of PEPPER HAMILTON LLP, 1313 Market Street,			48 11
	commencing at 10:12 o'clock in the forenoon.		21	
			22	
			23	•
			24	
_		2		4
		2	1	
1	APPEARANCES:		1	(It is hereby stipulated and agreed
2	CHIMICLES & TIKELLIS LLP		١ 🖍	* · * · * * * * * * * * * * * * * * * *
			2	by and among counsel that sealing, certification
	BY: JOSEPH G. SAUDER, ESQ.		1	by and among counsel that sealing, certification
3	One Haverford Centre		3	and filing are walved;
	One Haverford Centre 361 West Lancaster Avenue		3 4	and filing are walved;  It is further stipulated and agreed
	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500		3	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as
4	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com		3 4	and filing are walved;  It is further stipulated and agreed
4	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500		3 4 5	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the
4	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs		3 4 5 6 7	and filing are waived;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)
4 5 6	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs PEPPER HAMILTON LLP		3 4 5 6 7 8	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been
4 5 6	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square		3 4 5 6 7 8 9	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as
4 5 6 7	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets		3 4 5 6 7 8	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as
4 5 6 7 8	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799		3 4 5 6 7 8 9	and filing are waived;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:
4 5 6 7 8	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000		3 4 5 6 7 8 9	and filing are waived;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION
4 5 6 7 8	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com		3 4 5 6 7 8 9 10 11	and filing are waived;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows: EXAMINATION BY MR. SAUDER:
4 5 6 7 8 9 .0	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER,		3 4 5 6 7 8 9 10 11 12 13	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.
4 5 6 7 8 9	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL		3 4 5 6 7 8 9 10 11 12 13	and filing are waived;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning. A. Good morning.
4 5 6 7 8 9 01	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc.		3 4 5 6 7 8 9 10 11 12 13	and filing are waived;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning. A. Good morning.
4 5 6 7 8 9 0.1 2	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231		3 4 5 6 7 8 9 10 11 12 13	and filing are waived;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous
4 5 6 7 8 9 0 1	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231		3 4 5 6 7 8 9 10 11 12 13 14 15	and filing are waived;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?
4 5 6 7 8 9 01 2 3	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231 (302) 429-3206		3 4 5 6 7 8 9 10 11 12 13 14 15 16	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?  A. No.
4 5 6 7 8 9 01 2 3 4	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231		3 4 5 6 7 8 9 10 11 12 13 14 15	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?  A. No.  Q. I just want to go over a couple of
4 5 6 7 8 9 01 2 3 456	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231 (302) 429-3206		3 4 5 6 7 8 9 10 11 12 13 14 15 16	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?  A. No.  Q. I just want to go over a couple of ground rules, and I'm sure your attorney has
4 5 6 7 8 9 01 2 3 4567	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231 (302) 429-3206		3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?  A. No.  Q. I just want to go over a couple of ground rules, and I'm sure your attorney has
4 5 6 7 8 9 101 2 3 45678	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231 (302) 429-3206		3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?  A. No.  Q. I just want to go over a couple of ground rules, and I'm sure your attorney has already talked to you generally about what you can
4 5 6 7 8 9 101 2 3 456789	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231 (302) 429-3206		3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?  A. No.  Q. I just want to go over a couple of ground rules, and I'm sure your attorney has already talked to you generally about what you can expect today, but, if I ask you a question and you
3 4 5 6 7 8 9 101 12 3 45678901	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231 (302) 429-3206		3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?  A. No.  Q. I just want to go over a couple of ground rules, and I'm sure your attorney has already talked to you generally about what you can expect today, but, if I ask you a question and you don't understand the question, just ask me to
4 5 6 7 8 9 101 12 3 4567890	One Haverford Centre 361 West Lancaster Avenue Haverford, PA 19041 (610) 642-8500 josephsauder@chimicles.com Attorneys for Plaintiffs  PEPPER HAMILTON LLP BY: KAY KYUNGSUN YU, ESQ. 3000 Two Logan Square Eighteenth and Arch Streets Philadelphia, PA 19103-2799 (215) 981-4000 yukay@pepperlaw.com Attorneys for Defendants BARBARA C. ALEXANDER, ASSISTANT GENERAL COUNSEL Pepco Holdings, Inc. P.O. Box 231 Wilmington, DE 19849-0231 (302) 429-3206		3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	and filing are walved;  It is further stipulated and agreed by and among counsel that all objections, except as to the form of the question, are reserved until the time of trial.)  KAREN E. FRANCKS, after having been first duly sworn, is examined and testifies as follows:  EXAMINATION BY MR. SAUDER:  Q. Good morning.  A. Good morning.  Q. Have you given a deposition previous to this?  A. No.  Q. I just want to go over a couple of ground rules, and I'm sure your attorney has already talked to you generally about what you can expect today, but, if I ask you a question and you don't understand the question, just ask me to

Pages 1 to 4

	5		7
1	A. Okay.	1	MR. SAUDER: I'll show you what
2	Q. If at any point you need a break,	2	we'll mark as Plaintiffs' 50.
3	just let us know. I just ask that you answer the	3	(Exhibit P-50 is marked for
	question, if there is a question pending, before	4	identification.)
4	you take the break.	5.	BY MR. SAUDER:
5	·	6	Q. Before you look at what I've shown
6		7	you that's been marked as Plaintiffs'50, if you
7	Q. You understand today you are testifying under oath?	8	could when was the first time you met with
8		9	attorneys relating to this case?
9	- 1 1 16 Al-In	10	A. Friday, August 24th.
10	Q. Let me first ask you if this statement is accurate. "James Kremmel is the only	11	Q. When was the first time you spoke to
11	individual currently employed by any of the	12	any attorneys relating to this case?
12	defendants who has firsthand knowledge of the	13	A. I don't know the exact date, but it
13	implementation of the cash balance sub-plan."	14	would have been around the beginning of August.
14	Is that an accurate statement?	15	Q. This year?
15		16	A. This August.
16	A. I don't know.	17	
17	Q. Well, do you know of anyone else	18	contact at all with any attorneys relating to the
18	that's currently working at the company that has	19	case?
19	firsthand knowledge of the implementation of the	20	A. No.
20	cash balance sub-plan?	21	Q. And when you say August of this year
21	<ul><li>A. Currently working.</li><li>MS. YU: Objection as to form.</li></ul>	22	was your first contact, who was the person that
22	THE WITNESS: I just don't know. I	23	contacted you?
23	T don't know T	24	A. Barak Bassman.
24	know that there are people that - I don't know. I	<del> </del>	
	6		8
1	don't know if they are still working.	1	Q. Prior to that date had you had any
2	BY MR. SAUDER:	2	contact or had you discussed this case with anyone?
3	Q. Do you have firsthand knowledge of	3	A. Attorneys?
4	the implementation of the cash balance sub-plan?	4	Q. Other than attorneys.
5	A. No.	5	<ul> <li>A. Well, inside the company we talked</li> </ul>
6	MS. YU: Objection as to form.	6	about it, sure.
7	BY MR. SAUDER:	7	Q. And who did you talk to about it?
8	Q. You have no firsthand knowledge?	8	A. Co-workers.
9	A. Of the implementation?	9	<ul> <li>Q. Let me just try and narrow down the</li> </ul>
10	MS. YU: Joe, can you define what	10	question.
11	you mean by "implementation"?	11	Did you have any discussions
12	BY MR. SAUDER:	12	relating to this case with regard to you being a
13	Q. You said "No." How are you defining	13	potential witness in this case?
14	implementation?	14	A. No.
15	A. My knowledge is I was not	15	Q. Never until the attorney contacted
16	involved in the benefits center. All I did was	16	you
17	mail out the information, so the implementation	17	A. I had no idea I would have been a
18	when you say "implementation," I think you mean	18	potential witness until Barak Bassman called me in
19	design and rollout and the design.	19	early August.
20	No, I was not involved in the	20	Q. Did you have any conversations with
21	design.	21	Jim Kremmel relating to this case?
22	Q. So you have no firsthand knowledge	22	A. Jim Kremmel called me the same day
	relating to that?	23	Barak Bassman called me to let me know an attorney
23	relating to that?		

Pages 5 to 8

	KAICIV		
		9	11
,	Q. What else did he say?	1	BY MR. SAUDER:
1	A. That an attorney would be calling me	2	Q. You can answer.
2	about the cash balance plan due to my role in the	3	A. In the past ten years -
3	service center at the time. That was it.	4	Q. To anyone relating to this case —
4	·c3	5	let me put it different.
5		6	A. No.
6	No.     Did you ask him why an attomey	7	Q. This case was filed in September,
7	•	8	2005. From September, 2005 to today, have you
8	would be calling you?	وا	supplied documents to anyone relating to this case?
9	A. I don't recall.	10	A. Yes. To Barak Bassman, when he
10	Q. Well, what did you think your role		called me.
11	was at that point when Jim Kremmel called you pr	12	Q. And what documents did you supply?
12	to the attorney contacting you?	13	A. I take that back. He sent me
13	A. Well, he told me an attorney would		documents and asked if I was familiar with them.
14	be calling me about the cash balance plan and my	15	I did not supply him anything.
15	role in the service center at the time.	16	Q. So you've never supplied any
16	Q. And what did you understand that to	17	documents?
17	mean?	18	A. No.
18	A. That they would be questioning me	19	Q. Between September of 2005 and today,
19	about the communications to the employees.		to anyone relating to this case?
20	Q. Had Jim Kremmel talked to you about	20	A. That's correct.
21	this case prior to that?	22	Q. Do you know what documents he sent
22	A. No.	23	you?
23	Q. And the first time Jim Kremmel	24	A. Yes. He sent me a Facts a copy
24	talked to you was August of this year?		12
		10	
1	A. Yes.	1	of a Facts sheet, F-a-c-t-s, and a copy of the
2	Q. Had you ever supplied any documents	2	decision kit that went out in May, '98.
3	to Jim Kremmel prior to that date?	3	Q. And that was supplied from him to
4	<ul> <li>A. I've never supplied documents to Jim</li> </ul>	4	you?
5	Kremmel. When I have not talked to Jim Krem	mel 5	A. Correct.
6	about this case since he called me and let know	6	Q. You had never supplied that to him
7	Barak I have been dealing only with attorneys	7	prior to that date? Either of those documents?
8	since then.	8	A. Correct.
9	Q. Have you ever supplied any document		MS. YU: Joe, can we take a break
10	to anyone prior to Jim Kremmel contacting you a	oout   10	
11	this case?	11	•
12	A. No.	12	•
13	MS. YU: Objection as to form.	13	•
14	BY MR. SAUDER:	14	<u> </u>
15	Q. As we sit here today, have you ever	15	
16	supplied any documents relating to this case to	16	
17	anyone?	17	1 ·
18	MS. YU: Joe, can you put a time	18	•
19	frame on that just so we are clear?	19	to your testimony as a result?
20	BY MR. SAUDER:	20	•
21	Q. At any point up until today, have	21	
22	you supplied any documents relating to this case	to 22	
23	anyone, including attorneys?	23	
	MS. YU: Objection to form.	24	supplied those two documents to defense counse

Pages 9 to 12

<u> </u>	13	_	15
		1	just flip through it.
1	correct? The Facts and the decision kit.	2	A. Yes, I have seen it.
2	A. Correct.	3	O. And this is the subpoena for your
3	Q. When you say you've discussed this	4	testimony today also requiring you to bring any
4	case with co-workers, what have you generally	5	relevant documents that you may have, correct?
5	discussed relating to this case with co-workers?	6	A. Correct.
6	A. The fact that there is - one, that	7	Q. It's my understanding that you have
7	there is a case. I mean, we are all employees, we'd just talk about it. We've heard that there is	8	no responsive documents to these requests.
8	-	9	Correct?
9	a case.	10	A. That's correct.
10	Q. Okay.  Prior to between September, 2005	11	Q. You supplied an affidavit in this
11	and today, have you talked to Don Cain about this	12	case, and attached to that affidavit was Exhibit A,
12	· · · · · · · · · · · · · · · · · · ·	13	which was the Facts Newsletter that you previously
13	case?	14	discussed, correct?
14	to the Annual with Don Coin?	15	A. Correct.
15		16	Q. And Exhibit B was the decision kit
16	• • •	17	that you talked about earlier, correct?
17 18	two years.  O. Have you ever talked to Don Cain	18	A. Correct.
19	about the implementation of a cash balance plan and	19	Q. And you have no documents or
20	what his thoughts were?	20	communications reflecting the manner in which those
21	MS. YU: Objection to the form.	21	exhibits were disseminated to participants in the
22	BY MR. SAUDER:	22	ACE plan, the Delmarva plan, or the Conectiv plan,
23	Q. Let me withdraw the question.	23	correct?
24	Have you talked to Ben Wilkinson	24	A. That's correct.
	14		16
1	since September of 2005 relating in this case?	1	Q. And you have no documents,
2	A. No.	2	communications or handwritten notes reflecting the
3	O. Is that someone you keep in contact	3	date or dates when Conectiv issued those exhibits,
4	with?	4	correct?
5	A. No.	5	A. That's correct.
6	<ul> <li>Q. So, just to be clear, Jim Kremmel,</li> </ul>	6	Q. And you have no documents relating
7	prior to calling you in August, 2007, never came to	7	to the identity of people to whom Conectiv issued
8	you and asked you what, if any, role you played in	8	those documents, correct?
9	the mailings of any anything relating to the	9	A. That's correct.
10	cash balance sub-plan?	10	Q. And you said you met with counsel
11	MS. YU: Objection as to form.	11	for the first time when you spoke first with Barak Bassman, I don't want to know what you
12	BY MR. SAUDER:	12	discussed, but how long did you talk to him on the
13	Q. He never came and talked to you	13	
14	about that prior to August, 2007?	14	phone?  A. Gosh. Less than ten minutes.
15	MS. YU: Objection to form.	15	
16		16	•
17	Q. You can answer.	17	phone? A. No.
18	A. That's correct.	18	
	<ul> <li>O. If you can take a look at what I've</li> </ul>	19	•
19		100	
19	marked as Plaintiffs' Exhibit 50, and if you could	20	counsel was on Friday?
19 20 21	marked as Plaintiffs' Exhibit 50, and if you could take a look at that and just let me know if you've	21	A. This past Friday.
19 20 21 22	marked as Plaintiffs' Exhibit 50, and if you could take a look at that and just let me know if you've seen that document prior to today?	21 22	<ul><li>A. This past Friday.</li><li>Q. And who did you meet with?</li></ul>
19 20 21	marked as Plaintiffs' Exhibit 50, and if you could take a look at that and just let me know if you've	21	A. This past Friday.

Pages 13 to 16

			1		
		17			19
1	A.	No.	1	Q.	Was your husband grandfathered?
2	Q.	Was anyone else present?	2	A.	I do not have a husband. My
3	A.	No.	3	significan	t other retired in 1998.
4	Q.	And how long did you meet with Kay?	4	Q.	So you are in the cash balance plan?
5	A.	About an hour.	5	A.	Yes, I am.
6	Q.	And did you review any documents?	6	Q.	And what was your if you could
7	A.	Yes.	7	take me t	through your positions at Delmarva.
8	Q.	How many documents did you review?	8	A.	From the beginning?
9	A.	I don't recall the exact number.	9	Q.	Yes.
10	Q.	More than ten?	10	A.	I was hired as a secretary. In '86
11		MS. YU: I brought the documents,	11	I went in	to the safety department. In '98, manager
12	and I'm g	joing to instruct her not to answer with	12	of the HR	service center. Late '99 I was pulled
13	respect to	the particular documents that I brought	13	off into a	special project, performance, process
14	with me.		14	and techr	nology, and I was an HR manager for
15	BY MR. S.	AUDER:	15	corporate	services and manager of organizational
16	Q.	Ask you to go through your	16	effectiver	ness to my current role, manager of
17	education	al background after high school.	17	performa	nce, process and technology.
18	A.	I graduated from Goldey-Beacom	18	Q.	You said you were hired as a
19	College in	'78 with an Associate's degree in	19	secretary	in '81 and you held that position until
20	medical s	ecretarial, I graduated from Goldey-Beacom	20	'86?	
21	College in	'85 with a Bachelor in business	21	A.	Yes.
22	administra	ation, and I graduated from Widener	22	Q.	And who were you a secretary for?
23	University	in 1999 with a Master's in human	23	A.	Predominantly — the first three
24	resources	, and I'm SPHR certified. Senior	24	years in t	he finance area and the second three
		18		****	20
1	Professio	nal Human Resources.	1	vears in o	customer servi <b>ce.</b>
2	Q.	And when did you get that	2	Q.	And then you went to the safety
3	certificati		3	departme	ent. What did you do there? Or what was
4	Α,	200 <b>2,</b> I believe.	4	your title	•
5	Q.	And what did that entail?	5	. A.	I started as a secretary in the
6	A.	An examination. It's a national	6	safety de	partment and then went to a safety
7		examination, test.	7	-	promoted to a safety analyst, and then
8	Q.	Did you have to take courses for	8	•	to a disability manager, and then safety
وا	that?		9	•	of HR at the time.
10	Α,	You can, or you can just study for	10	Q.	And then you were promoted to
11		based on experience, also.	11	Ä.	Manager of the HR service center.
12	Q.	What is your current address home	12	Q.	And who promoted you to that
13	address?		13	position?	· · · · · · · · · · · · · · · · · · ·
14	Α.	200 Forest Drive, Wilmington,	14	A.	Don Cain.
15	Delaware	· · · · · · · · · · · · · · · · · · ·	15	Q.	Had you worked with Don Cain prior
16	Q.	And have you lived there since	16	to that?	•
17	October o		17	A.	Yes.
18	A.	Yes.	18	Q.	In what capacity?
19	Q.	What was the date you were first	19	Â.	I was in his organization. Not a
20	-	Delmarva?	20	direct rep	_
21	Α.	June 29, 1981.	21	Q.	Did you ever directly report to Jim
22	Q.	Are you grandfathered in this	22	Kremmel	• •
23	policy?	• •	23	A.	No.
			24	Q.	At any point during the time you

Pages 17 to 20

23 21 1 the HR services in ACE or I'm not real sure of who worked for Delmarva or Conectiv -was doing them in Delmarva Power. 2 Never. The merger took place in March of When you became manager of the Q. 3 3 Q. '98, correct? service center, who did you directly report to at 4 A. Correct. 5 that point? So, in January of '98, were you 6 Don Cain. 6 A. What was his title at the time? working with ACE HR people already? 7 Q. We were starting to come together, 8 Vice-president of -- I'm not exactly R to know each other and do kind of due diligence sure. I don't know whether it was all administration or just HR. I think he had a couple 10 around how we would approach things, and I was other areas beside HR. I don't really recall. still technically in safety up until then, so I 11 Who did you replace in the service don't -12 Q. 13 Q. Up until when? center? 13 14 Up until January - before January, A. There was no service center. 14 A. This was a newly created position or 15 '98. 15 But, between January and the time of 16 newly created entity? 16 the merger, which was March of '98, you weren't 17 A. Correct. 17 overseeing anything that was happening at ACE with Do you know what month that was that 18 Q. regard to HR issues, were you? this was created and you --19 20 We were starting to, because we were 20 A. January, 1998. 21 pulling together the two HRs, so I was not And when did you first take the 21 Q. technically overseeing. I don't recall when the position? 22 employees actually started reporting to me. In January, 1998. 23 Α. It could have been in that time 24 And was this the created -- do you 24 Q. 24 22 frame, but I don't have an exact recall of which know why this was created? I believe it was created to put a month some of those employees started reporting to 2 focus on employees and to deliver the benefits to me, but they eventually did. Q. When you say reporting to you what employees. Not just benefits; HR services. 4 do you mean by that? 5 Q. How do you define that? HR services? 6 They -- there were employees in the 6 ACE HR and the Delmarva HR that were all reassigned If an employee has a question on 7 and put under different managers, so some of them any -- any benefit, any policy, any procedure around HR, what is their vacation; what is their would have been reporting to me. 9 10 So you are talking about benefit; I don't have benefits, how do I get 10 specifically HR people? benefits? It was like a call center for --Who handled those types of issues 12 Specifically, yes. 12 And do you know -- were you the head prior to the service center being established? 13 13 14 of the service center? 14 A. Various people. Was there -- were there an HR 15 A. 15 16 And how many supervisors were there supervisor that was specifically tasked with 16 17 in the service center? 17 overseeing those types of issues? We started with -- we didn't call 18 A. Well, prior to January, when there 18 19 them supervisors; we called them program managers, 19 wasn't an HR service center, we were still two

Pages 21 to 24

23

20 companies, Delmarva Power and Atlantic Electric,

and the HR world was still separate, so we werestarting to come together into a single HR under

23 Don Cain around January, '98, so the two HRs were

starting to merge, so I don't know who was doing

and there were one or two -- we were fluctuating

staffing levels as we were designing our model, so

And they reported to you?

we had one or two at any given point.

Yes.

A.

		25			27
1	Q.	Can you give me the names of the	1	managers	s and employees predominantly on union
2		Is who were program managers during the	2	contractu	al issues, grievances, arbitrations,
3		were there?	3	investigat	<del>-</del>
4	A.	Lynne Curriden, and then there was a	4	Q.	He was in that role in 1998 and
5	*	that many people kind of - a few people	5	1999, as	far as you know?
6		ough and I don't recall the names. I don't	6	A.	As far as I know, but I can't be
7	recall.		7	exact.	
8	Q.	Does Lynne still work at the	8	Q.	How big was HR during that time,
و ا	company	•	9	1998, 199	99?
10	Α.	No.	10	A.	Well, we were merging two HR
11	Q.	When did she leave the company?	11	functions	, so we were large. We were about
12	A.	Lynne left in about two years	12		employees, and we would then start
13		on't know the exact date.	13	reducing,	, as we consolidated work.
14	Q.	Did she have health issues?	14	Q.	People were being laid off?
15	Ā.	Yes, she did.	15	A.	Right, and people were taking
16	Q.	How long did she work in the service	16	severano	es.
17	-	o you know?	17	Q.	Voluntary and involuntary?
18	Α.	She worked in the service center	18	A.	
19	from '98,	right after I started, until she	19	Q.	And do you know what that eventually
20	disability	retired a couple years ago.	20	pared do	wn to from 95?
21	Q.	And any of the other program	21	A.	I don't know.
22	managers	s still work at the company?	22	Q.	Did you have any concern that you
23	A.	No.	23	may lose	your job at that time?
24	Q.	You are the only supervisor or	24	A.	No.
		26			28
1	manager	that was in the service center in '98	1	Q.	But, fair to say that employees were
2	_	i at the company, correct?	2	generally	concerned after the merger that they may
3	Α.	Can I be excused?	3	lose their	jobs?
4	Q.	Sure.	4	A.	I don't know.
5	-	(Discussion is held off the record.)	5		MS. YU: Objection as to form.
6		(Pertinent portion of the record is	6	BY MR. S	
7	read.)		7	Q.	How many supervisors were there in
8	BY MR. S	SAUDER:	8	HR during	g that time period, 1998, 1999?
9	Q.	Is that correct? That question?	9		MS. YU: Objection as to form.
10	A.	That's correct, still with the	10		THE WITNESS: I don't know.
11	company		11	BY MR. S	
12	Q.	Did Jim Kremmel have any role in the	12	Q.	Roughly?
13	service c	ent <b>er?</b>	13	Α.	In all of HR?
14	A.	No.	14	Q.	Correct.
15	Q.	Did you have any interaction with	15	A.	Or in my area?
16		mel at that time? When I say "at that	16	Q.	In all of HR.
17	•	nean during the time you were at the	17	A.	My best guess would be, less than
18	service c		18	five.	And you were one of them correct?
19	A.	I'm sure I did. He was in the HR	19	Q.	And you were one of them, correct?
20	departme		20	Α.	I was a manager, not a supervisor.  How many managers would there have
21	Q.	What was his role?	21	Q. been?	HOW HIGHLY HIGHESTS WOULD WICLE HOVE
22	Α.	He was in employee relations.	22	A.	Approximately five.
		what did that mean to VOU			CONTRACTOR INTE
23 24	Q. A.	What did that mean to you? That department interfaced with	24	Q.	Managers reported to supervisors?

Pages 25 to 28

	29	1	31
		1	A. Not to my knowledge.
1	•	2	Q. Did he play any role in mailing
2	managers.	3	anything out relating to anything relating to HR?
3	Q. Okay.	4	A. No.
4	And all managers reported to Don	5	Q. Is there anyone else who is still at
5	Cain?	6	the company?
6	A. Not necessarily. Sometimes a	7	MS, YU: In terms of managers?
7	manager can report to a higher level manager, but		BY MR. SAUDER:
8	most did report to Don Cain.	8	
9	Q. But, I mean, Don Cain was the one	9	-
10	who was sort of the head of HR?	10	time, 1998, 1999. A. I don't believe so.
11	A. Yes, he was.	11	
12	Q. But you had the option, if you	12	Q. How about supervisors? Any
13	needed, for whatever reason, to report to someone	13	supervisor people that were supervisors in 1998
14	over Don Cain?	14	or 1999 that are still at the company? Supervisors
15	A. No.	15	of HR.
16	MS. YU: Objection.	16	A. Not to my knowledge.
17	BY MR. SAUDER:	17	Q. Jim Kremmel, he was a manager?
18	Q. You say another manager or another	18	A. No.
19	person, maybe on Don Cain's level, just in a	19	Q. He was a supervisor?
20	different department? Is that what you were	20	A. No.
21	talking about when you said they report to someone	21	Q. He was what, not with
22	other than Don Cain occasionally?	22	A. Must have been a staff position, an
23	MS. YU: Objection.	23	employee relations specialist. I don't know his
24	THE WITNESS: I did not say they	24	exact title, but something like that.
	30		32
1	would report to someone other than Don Cain. I	1	Q. So he would have been lower than a
2	said that they could report to another manager. It	2	manager?
3	went supervisor, manager, you could have a senior	3	A. Yes.
4	manager, and then Don Cain.	4	Q. Lower than a supervisor?
5	BY MR. SAUDER:	5	A. Lower meaning?
6	Q. You said there were about five	6	Q. Meaning he would report to a
7	managers at that time, you were one of them.	7	supervisor or he didn't have as much authority as a
8	Are any of the other managers	8	supervisor.
9	currently employed at the company?	9	MS. YU: Objection as to form.
10	A. Yes.	10	BY MR. SAUDER:
11	Q. Who?	11	Q. You can answer.
12	A. He's now a vice-president, his name	12	A. Similar staff positions are the same
13	is Ernest Jenkins.	13	grade levels. I wouldn't couch it as less
14	Q. What's he vice-president of?	14	importance, but he reported to a manager.
15	<ul> <li>People strategy and human resources.</li> </ul>	15	Q. Do you know who he reported to at
16	Q. In 1998 and 1999, when he was a	16	that time?
17	manager in HR, what was his position?	17	A. He reported to John Zimmerman.
18	A. He was hired externally in January	18	<ul> <li>Q. And he's no longer at the company,</li> </ul>
19	of 1998 to brought in to be the manager of	19	correct?
20	organizational effectiveness.	20	A. Correct.
21	Q. What does that mean?	21	Q. What was John Zimmerman responsible
22	A. Means organizational consulting.	22	for overseeing?
	Q. Did he play any role in the cash	23	<ul> <li>A. He was a manager of employee</li> </ul>
23	Q. Did the piley arry role in the second		•

Pages 29 to 32

Г		33			35
,	Q.	So the union relationships?	1	Q.	You can answer.
1 2	Q. A.	Correct.	2	A.	Yes, I would say around five
3	Q.	Union contractual relationships?	3		It was just an introductory conversation
1	Q. A.	Correct.	4		know someone would be calling me.
4	Q.	Did you have any interaction with	5	Q.	Did he call you or meet you?
5	-	merman or Jim Kremmel while you were at the	6	Ā.	Called me.
6		enter relating to any mailings with regard	7	0.	And he called you in the office?
1	to HR ma		8	Ā.	I don't know where he called me
8	<b>А.</b>	I don't believe so.	وا		the called my office, yes.
10	Q.	They didn't oversee that task?	10	0.	Fair to say that there were a lot of
11	Q. A.	No.	11	•	taking place in January of '98 when you
1	Q.	Did you play any role in what was	12		the manager of the service center?
12	-	: Total Rewards team?	13	A.	Yes.
14	A.	Total Rewards team?	14	Q.	Medical benefits, they were
15	~	I don't recall	15	changing	
16	Q.	Are you familiar with that term?	16	A.	Yes.
17	Q. A.	I'm familiar with the term "Total	17	Q.	Prescription benefits were changing?
18	• •-	" I'm not familiar with the term "Total	18	Ã.	Yes.
19	Rewards		19	Q.	Dental was changing?
20	Q.	What's your understanding of what	20	Ã.	Yes.
21	-	wards* means?	21	Q.	Vision care was changing?
22	A.	It is the value of your compensation	22	Ä.	Yes.
23		benefits as a total package.	23	Q.	Life insurance was changing?
24	Q.	Is that a phrase that came about at	24	A.	Yes.
		34			36
1	or around	i the time of the merger?	1	Q.	Health care and dependent care
2	A.	I believe so.	2	reimburs	ement accounts were changing?
3	Q.	Do you know how defense counsel	3	A.	New. We had not had it before.
4	•	t that you had potentially relevant	4	Q.	So that was something else new?
5		on in this case? Do you have any idea?	5	A.	Yes.
6	A.	No.	6	Q.	New to all the employees, both on
7		MS. YU: Objection.	7	the Delm	arva side and ACE side, as far as you knew?
8	BY MR. S	AUDER:	8	A.	As far as I know.
9	Q.	I'm just asking whether you know.	9	Q.	Pension plan was changing?
10		Do you have any idea?	10	A.	Yes.
11	A.	No.	11	Q.	For some people?
12	Q.	Subsequent to your call with Jim	12	A.	Yes.
13		in August of 2007, have you had any other	13	Q.	401(k), was that changing?
14	conversat	tions with Jim Kremmel subsequent to that?	14	A.	I believe so, but I don't know if it
15	A.	Subsequent meaning after?	15	•	the vendor or the match. I can't recall.
16	Q.	Yes.	16	Q.	But something was changing?
17	<b>A.</b> -	No.	17	A.	Something was changing.
18	Q.	So that was the one and only time	18	Q.	Paid time off, that was changing?
19	you talke	d to Jim Kremmel about this case, correct?	19	A.	I don't remember.
20	A.	About this case, correct.	20	Q.	Was there an educational assistance
21	Q.	And that was a five-minute	21		that was either changing or being
22	conversat	ion?	22	impleme	
1		MS. YU: Objection.	23	A.	Delmarva had one, but that is my , so I don't I don't know about ACE. I
23			24		

Pages 33 to 36

<u> </u>	37		39
	don't know if they had one, but it was probably	1	A. I've glanced at it.
1	changing on some level.	2	Q. Did you play any role in drafting
2		3	this document?
3	Q. As you already said, people were being laid off, correct?	4	A, No.
5	MS. YU: Objection.	5.	Q. Did you play any role in overseeing
6	THE WITNESS: We did not use that	6	that document in any way?
7	term.	7	A. No.
8	BY MR. SAUDER:	8	Q. Have you seen that document prior to
9	Q. What do you use?	9	today?
10	A. We were doing severances.	10	A. Not to the best of my knowledge.
11	Q. People were leaving?	11	I'm not grandfathered. I don't believe I would
12	A. Um-hum.	12	have received this.
13	Q. And some of them didn't want to	13	Q. Is it your understanding that
14	leave, correct?	14	individuals that are grandfathered have a choice
15	MS. YU: Objection.	15	between the cash balance plan have a choice
16	THE WITNESS: I don't know.	16	between taking their benefits from the cash balance
17	BY MR. SAUDER:	17	plan or taking their benefits from the heritage
18	Q. At the time you were hired in 1981	18	plan?
19	at Delmarva, and then up through January of 1999,	19	MS. YU: Objection.
20	you were in the Delmarva pension plan, correct?	20	BY MR. SAUDER:
21	A. Correct.	21	Q. Is that what your understanding is?
22	Q. And, when you first were hired at	22	MS. YU: Objection.
23	Delmarva, that was the pension plan they had; you	23	THE WITNESS: That's what I hear.
24	didn't have a choice to pick what pension plan you	24	I'm not grandfathered.
	38		40
1	wanted, correct?	1	BY MR. SAUDER:
2	A. Correct.	2	Q. But that's what you heard, right?
3	Q. And through that time period you	3	MS. YU: Objection.
4	didn't have a choice to pick what pension plan you	4	BY MR. SAUDER:
5	wanted, correct?	5	Q. Is that correct?
6	A. Correct.	6	A. Yes.
7	Q. And then you are in the cash	7	Q. You were born September, 1958, is
8	balance plan, correct?	8	that correct?
9	A. Correct.	9	A. Correct.
10	Q. And you didn't have a choice to be	10	Q. This has been previously marked as
11	in the cash balance plan or not, correct?	ł	Plaintiffs Exhibit 3.
12	A. Correct.	12	A. Okay.
13	Q. They just put you on the cash	13	Q. You've had an opportunity to look at
14	balance plan?	14	Plaintiffs Exhibit 3?
15	A. Yes.	15	A. Yes.
16	MR. SAUDER: Mark this Plaintiffs'	16	Q. Fair to say there is no date on that
17	Exhibit 51, please.	17	document?
18	(Exhibit P-51 is marked for	18	A. Yes. O. Mr. Wilkinson, he was what was
19	identification.)	19	
20	BY MR. SAUDER:	20	his position? Ben Wilkinson, what was his position
21	Q. If you could just take a look at	21	in 1998, 1999?  A. I'm not sure of his exact title, but
22	what's been marked Plaintiffs' Exhibit 51 and let	22	A. I'm not sure of his exact title, but he was manager of benefits.
23	me know once you've had an opportunity to review	23	a the second to
24	that document.	24	Q. And he was brought in from the

Pages 37 to 40

	431		43
	41		
1	outside, correct?	1	probably would have been included in a larger
2	A. That's correct.	2	communication.
3	Q. I want to read you a portion of what	3	Q. How about life insurance?
4	he testified to relating to these Facts documents	4	A. Not sure.
5	and ask you if you think that's correct or you	5	Q. Possibly?
6	agree with that.	6	A. Possibly.
7,	"Do you know if you played any role	7	Q. And you would agree that 401(k),
8	in preparing this document?	8	there would have been a Facts made by — or
9	"Answer. Without a date, it's very	9	probably that went out for that?
10	hard to tell. There were lots of these documents	10	MS. YU: Objection. THE WITNESS: There may have been.
11	prepared under the heading 'Facts.'	11	
12	*Question. And when you say a lot	12	BY MR. SAUDER:  O. How about for if there were
13	of documents prepared under the heading Facts, is	13	•
14	that there would have been — they would be — they	14	changes in the vacation or any paid time off?
15	would have been prepared under the heading Facts,	15	A. Those type of things would have been
16	that would have had nothing to do with the cash	16	combined.  O. And all these changes were taking
17	balance plan?	17	Q. And all these changes were taking place in post you know, most-merger, which would
18	"Answer. Probably there were	18	have been March, 1998, correct?
19	there were different Facts sheets for 401(k) and	19	A. Correct.
20	the health care plan, and all under the same theme	20	
21	about the Facts about the benefits.	21	Q. Do you know if you received a copy of Plaintiffs Exhibit 3?
22	"Question. For all the for all	23	MS. YU: Objection. Is there a time
23	the changes that were taking place at that time?		frame you are asking about?
24	"Answer, Yes."	-	44
	42		
1	Do you agree with that, that there	1	MR. SAUDER: Excuse me?
2	were these types of Facts letters that were going	2	MS. YU: Is there a time frame you
3	out for all different types of benefits that were	3	are asking about?
4	changing and being implemented at the time?	4	MR. SAUDER: 1998, 1999.
5	MS. YU: Objection to form.	5	THE WITNESS: I don't have specific
6	THE WITNESS: Yes.	6	recall whether I personally received this or not.
7	BY MR. SAUDER:	7	BY MR. SAUDER:
8	Q. So we went through that list	8	Q. You don't have a copy of this,
9	before. There would have been Facts letters going	9	correct?  A. I haven't looked to see if I have a
10	out for the medical benefit?	10	
11	A. There may have been.	11	copy.  I don't know.
12	Q. And for the prescription benefit?	12	
13	A. I don't recall, but there may have	13	-
14	been.	14	this, P-3?  A. That's correct.
15	Q. Dental?	15   16	Q. Do you have any indication when this
16	A. Not sure.	17	was disseminated?
17	Q. But may possibly?	18	A. Without a date the dates were
18	A. Yes.	19	sometimes in this blackened margin, but something
19	Q. Vision?	20	that gives me a hint is that "We are becoming
20	A. Highly unlikely.	21	Conectiv" usually was a tag line used before or
21	Q. Why do you say that?	22	
22	A. Smaller benefits were usually	23	a an at that a thought
23	combined together. We wouldn't have done a full	24	and the second s
24	communication on something as small as vision. It	1	

Pages 41 to 44

_	45		47
		1	was early August.
1	correct?  A. That's correct.	2	Obviously, I'm off by a week or so,
2	A. That's correct.  MS. YU: Objection.	3	but this would have the discussion would have
3	-	4	happened right before this July 31st date.
4	BY MR. SAUDER:  O. You have no firsthand knowledge	5.	· · · · · · · · · · · · · · · · · · ·
5	Q. You have no firsthand knowledge whether this was disseminated, correct?	6	A. Days.
6	MS. YU: Objection.	7	Q. When you spoke with Barak Bassman
7	THE WITNESS: That's correct.	8	for the first time relating to this declaration,
8	BY MR. SAUDER:	9	did he send you, E-Mail you, fax you, mail you a
9	Q. Fair to say that these types of	10	copy of this declaration as you were having the
10	documents headed Facts, that — you already	11	conversation?
11	testified these types of documents went out for all	12	MS. YU: Objection. The process by
12 13	types of benefit changes that were taking place.	13	which this declaration was prepared is
14	These types of documents may be laying around the	14	attorney-client privilege and I'm going to instruct
15	company?	15	her not to answer.
16	MS. YU: Objection as to form.	16	BY MR. SAUDER:
17	THE WITNESS: They could be.	17	Q. Well, were you looking at this
18	MR. SAUDER: We'll mark this as	18	declaration the first time you were speaking with
19	Plaintiffs' 52.	19	Barak Bassman?
20	(Exhibit P-52 is marked for	20	A. No, I wasn't.
21	identification.)	21	Q. After your conversation with Barak
22	THE WITNESS: You want me to look at	22	Bassman, how quickly is it that you first saw a
23	this?	23	copy of the declaration?
24	BY MR. SAUDER:	24	A. I don't know. My guess would be,
<u> </u>	46		48
1	Q. Yes, please.	1	days.
2	A. Okay.	2	Q. And how did you receive a copy of
3	<ul> <li>Q. Looking at the first two pages of</li> </ul>	3	k?
4	Plaintiffs' Exhibit 52, is that a declaration that	4	A. I believe pdf means. I believe pdf,
5	you provided relating to this case?	5	E-Mail.
6	A. Yes, it is.	6	Q. And did you make any changes — so,
7	Q. And the first time you spoke to	7	it was pdf E-Mailed from defense counsel, correct?
8	anyone when was the first time you spoke to	8	A. Correct.
9	anyone regarding this declaration?	9	Q. And did you make any changes to the
10	A. Well, obviously, it would have been	10	draft that they prepared?
11	right before my signature of July 31st.	11	MS. YU: Objection. The process by which this declaration was prepared is <b>not</b>
12	Q. And do you know who you spoke with	12	something that I'll allow her to answer.
13	relating to this declaration?	13	MR. SAUDER: She can answer whether
14	A. I believe it was Barak Bassman.	14	she made any corrections to the copy she received,
15	Q. Is that the conversation you	15	or there were any changes she had to make, if she
16	discussed earlier?	16	agreed with anything that was in there.
17	A. Yes.	17	MS. YU: Focusing on just her
18	Q. So, do you know, in relation to you	18	_
19	signing this on July 31st, 2007, how many days,	19	review?  MR. SAUDER: Yes.
20	weeks, months it would have been prior that you	20	MS. YU: I think that's a very, very
21	spoke with Barak Bassman relating to the	21	fine line between the process of the
22	declaration?	23	attorney-client communication portion of preparing
23	A. I think my original estimate was that my first discussion with Barak and Jim Kremmel	24	this.
24	that my first discussion with Barak and Jim Kremmei	4	U 1134

Pages 45 to 48

	KAREN E. FRANCKS				
	49.		51		
١,	I'm not going to let her answer.	1	Yes, they were people that were		
1 2	MS. SAUDER: Will you let her answer	2	working in the service center?		
3	if she made any changes?	3	A. Yes. As we staffed up, they would		
	MS. YU: I don't know how you would	4	have been - they would have had a role in		
<b>4</b> 5	disassemble what happened with respect to the	5	implementing the service center.		
6	portions of the preparation of the declaration that	6	Q. And during that time frame in 1998,		
7	involved the attorney and the communications, and	7	what portion of your job responsibilities were		
	I'm not going to have her answer that question.	8	devoted to getting this thing up and running?		
8	MR. SAUDER: So you are instructing	9	A. A hundred percent. It was my job to		
9	her not to answer?	10	get it up and running.		
10	MS. YU: Yes.	11	Q. Would that be during all of 1998?		
11	BY MR. SAUDER:	12	A. Well, we had to solicit for the new		
13	O. What were your explain to me what	13	benefits in early May, the benefits went live in		
14	your responsibilities were as manager of the	14	July, and then we had to troubleshoot any then		
15	service center in 1998.	15	we had to service the customers after July.		
16	A. First and foremost, to staff and	16	So, it was it was parallel, there		
17	create the organization that hadn't existed before	17	were always issues with a new service center,		
18	January, 1998. Parallel with putting the	18	technology issues or staffing issues, people coming		
19	infrastructure together to be able to solicit and	19	and going, plus we were consolidating HR at the		
20	enroll employees in new benefits in July, 1998.	20	time.		
21	Q. What does that mean?	21	Q. And you were the most senior person		
22	A. Get the technology in place, get the	22	in the service center?		
23	vendor on board. We were working with Towers	23	A. Yes.		
24	Perrin at the time to design a service center,	24	Q. So a hundred percent of your time		
	50		52		
1	since we had never had one before.	1	was in 1998, dealt with getting this thing up		
2	Q. And you were working directly with	2	and running, dealing with Towers, dealing with the		
3	Towers on that — on those issues, correct?	3	technology issues, dealing with the vendors and		
4	A. Yes, I was.	4	things like that, correct?		
5	Q. And anyone else — would Don Cain be	5	<ul> <li>A. Yes, and I'm sure there is other</li> </ul>		
6	in on any of those meetings for any reason?	6	things in that hundred percent, too, but that was		
7	A. In on the meetings, I'm not $-I$	7	my responsibility to get that up and running.		
8	don't recall Don being in on the meetings, but I	8	Q. When you say you're sure there are		
9	have would reported to him.	9	other things, what other things?		
10	Q. But you would have been the most	10	A. Well, there are then answering		
11	senior person at the company in on those meetings?	11	the questions of the employees, so we were		
12	MS. YU: Objection.	12	implementing the service center as we were working		
13	THE WITNESS: Most likely.	13	in the service center.		
	BY MR. SAUDER:	14	Q. And you had people there to answer		
۱. ـ	Amone sice from the company who	15	the questions, correct?		

Anyone eise from the company who 15 would have been in on those meetings? 16 There was a team to design and 17 implement the service center, so, as we staffed up, 18 different people would have been on that team. 19 Technology folks and subject matter experts. 20 Q. But not necessarily people that were 21 working in the service center? 22 Yes, um-hum. 23 A. Okay. 24

15 the questions, correct? 16 Correct. And how many people would have been 17 Q. 18 there to answer questions that employees had? Well, it fluctuated. We would ramp 19 20 up during an open enrollment and ramp down when it 21 wasn't an open enrollment, so we would staff up 22 sometimes using long-term temps. At probably our 23 height we had -- we had six full-time people on the phones and there was a standing order in HR at the

Pages 49 to 52

55 53 time that, when I raise the flag, if the phones know their names? were busy, other people would have to step in and 2 There were various people. A lot of handle the overload. I would sit on the phones, if our fulfillment, as we called it, and our I had to, to make sure questions were answered. distribution, was coordinated by one of our senior 4 consultants. One person that comes to mind is And is the service center some 5 place, if you needed a benefits form to fill out, a Christine vanVeen. 6 change in benefits, or anything relating to 7 How do you spell that last name? Q. 7 benefits, some type of form, where you could come A. Small v-a-n capital V-e-e-n. 8 to the service center and say, "I need a copy of q She was a consultant? Q. 10 She was a -- well, it wasn't an 10 this form so I can fill it out"? A. external. She was an employee. 11 A. You could walk in, but we 11 12 Q. Where did she come from, Delmarva or 12 discouraged It. 13 ACE? Why is that? Q. 13 She was Delmarva heritage. Because it takes people off the 14 A. 14 15 phones. We were trying to change behavior in the 15 Q. Is she still with the company? organization to get used to coming into a service Yes, she is. 16 center, a call center, instead of walking in to What's her role? 17 Q. your friend that you used to know and get I believe she's a senior benefits 18 A. 18 19 consultant. something. 19 And she reported to you at the time? 20 Q. But that's where you would go if you Q. 20 I don't recall whether she was 21 A. wanted that form? 21 That's correct. 22 directly or indirectly reporting to me. 22 A. Was she in the service center? That type of form, you would come to 23 Q. Q. 23 24 Yes, she was. A. the service center? 56 54 And what were her responsibilities You would call an 800 number. 1 2 at that time? And then they would send it out? 2 Q. Chris' main responsibility - she A. 3 A. had probably the most knowledge of all the Or get it to you somehow? Q. intricacies of the plans, the health and welfare 5 A. Somehow. plans, and she was the one coordinating the In the second paragraph where - or knowledge transfer to the newer representatives and the second sentence, you say, "My responsibility included distribution of all HR publications, was - we had a tiering system. If the Tier 1 call taker could not answer the question, they would notices, newsletters and forms to Conectiv 10 bump it up to Tier 2, or I would be Tier 3 for employees," correct? 10 11 disputes or whatever, and Chris was our consistent 11 A. Correct. 12 Tier 2. Because of her knowledge, she was also Q. And you say your responsibility. 12 involved in a lot of vendor management. If there 13 When you say your responsibility, was that were vendor issues, if Blue Cross wasn't getting something that you say was your responsibility this card to that person. She would work on those 15 because you were the manager of the service center 15 more complex issues. and that's something the service center was 16 supposed to be doing, correct? 17 Fair to say you were dealing with a 17 That's correct. Not my personal lot of vendors in that position? 18 18 19 Yes. responsibility, but, yes, it was our organizational A. 19 So, who, within the service center, 20

Pages 53 to 56

would have had the most firsthand knowledge

publications, notices, newsletters and forms to

regarding the distribution of all the HR

24 Conectiv employees?

20

21

22

23

24

responsibility.

doing that type of thing, correct?

That's correct.

Someone below you was supposed to be

And who were those people? Do you

Γ_	57		59
_	MS. YU: Objection as to form.	1	Q. If you could just look back at
1		2	Plaintiffs Exhibit 3, we've already established
2	BY MR. SAUDER:	3	there is no home address on this, correct?
3	Q. You can answer.	4	A. Correct.
4	A. I don't know that there was a single	5	Q. And is there a — some type of
5	person.	6	indication that this went to a specific building
6	I would say, to my knowledge, if we	7	within the company?
7	were doing mass complex mailings, Chris would	8	A. No.
8	coordinate most of those.	9	Q. So it's fair to say that you didn't
9	Q. How do you define mass complex	10	have firsthand knowledge of the distribution of HR
10	mailings?	11	publications, notices, newsletters and forms to
11	A. For instance, when decision kits	12	Conectiv employees; that was someone else under
12	went out, or open enrollment kits they are called		
13	now, different different parties would get	13	you, correct?  MS. YU: Objection as to form.
14	different inserts, depending on whether they were a	14	- · · · · · · · · · · · · · · · · · · ·
15	retiree or a Delmarva heritage or an ACE heritage,	15	BY MR. SAUDER: O. You can answer,
16	so because they were carrying forth some of	16	
17	their historical options. The fulfillment of their	17	,
18	packages, the this group gets these documents,		Q. That's correct?  A. That's correct.
19	this group gets these documents.	19 20	I was not above stuffing envelopes,
20	Q. Who would oversee the dissemination	21	though, if we needed it.
21	of these Facts Newsletters that would go out for	22	Q. But, you for the most part, someone
22	all different types of things?	23	else was responsible for that task, correct?
23	A. To my knowledge, it would depend on	24	MS. YU: Objection.
24	whether it was a home mailing or internal mailing.		1101 101 02,000
			60
	58	_	
1	Q. And who would have the most	1	THE WITNESS: Correct.
1 2	Q. And who would have the most firsthand knowledge relating to home mailings?	2	THE WITNESS: Correct. BY MR. SAUDER:
	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris.	2	THE WITNESS: Correct.  BY MR. SAUDER: Q. Number 3 says, "It was Conectiv HR's
2	Q. And who would have the most firsthand knowledge relating to home mailings? A. I would say it would be Chris. Q. How about internal?	2 3 4	THE WITNESS: Correct.  BY MR. SAUDER: Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and
2 3	Q. And who would have the most firsthand knowledge relating to home mailings? A. I would say it would be Chris. Q. How about internal? A. I'm not sure.	2 3 4 5	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to
2 3 4	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts	2 3 4 5 6	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?
2 3 4 5	Q. And who would have the most firsthand knowledge relating to home mailings? A. I would say it would be Chris. Q. How about internal? A. I'm not sure.	2 3 4 5	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.
2 3 4 5 6	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?	2 3 4 5 6 7 8	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other
2 3 4 5 6 7	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form.	2 3 4 5 6 7 8 9	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to
2 3 4 5 6 7 8	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form. THE WITNESS: Sometimes.	2 3 4 5 6 7 8 9	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it,
2 3 4 5 6 7 8	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct? MS. YU: Objection as to form. THE WITNESS: Sometimes. BY MR. SAUDER:	2 3 4 5 6 7 8 9 10	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?
2 3 4 5 6 7 8 9	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form. THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what	2 3 4 5 6 7 8 9 10 11	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.
2 3 4 5 6 7 8 9 10	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form. THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean?	2 3 4 5 6 7 8 9 10 11 12 13	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were malled to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any
2 3 4 5 6 7 8 9 10 11	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct? MS. YU: Objection as to form. THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling	2 3 4 5 6 7 8 9 10 11 12 13	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?
2 3 4 5 6 7 8 9 10 11 12 13	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct? MS. YU: Objection as to form. THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to	2 3 4 5 6 7 8 9 10 11 12 13 14 15	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.
2 3 4 5 6 7 8 9 10 11 12 13	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form. THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to the home, it would require running labels off our	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.  BY MR. SAUDER:
2 3 4 5 6 7 8 9 10 11 12 13 14 15	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form.  THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to the home, it would require running labels off our HR system that were — that would use the preferred	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were malled to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.  BY MR. SAUDER:  Q. You can answer.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form. THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to the home, it would require running labels off our HR system that were — that would use the preferred Post Office standards of how we address labels.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.  BY MR. SAUDER:  Q. You can answer.  A. Sometimes we would. Sometimes, if
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form.  THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to the home, it would require running labels off our HR system that were — that would use the preferred Post Office standards of how we address labels.  If we were going to mail them	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.  BY MR. SAUDER:  Q. You can answer.  A. Sometimes we would. Sometimes, if things were bulk mailed, there was a practice of
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form.  THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to the home, it would require running labels off our HR system that were — that would use the preferred Post Office standards of how we address labels.  If we were going to mail them internally, we would never put a home address label	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.  BY MR. SAUDER:  Q. You can answer.  A. Sometimes we would. Sometimes, if things were bulk mailed, there was a practice of the — I believe the general services area of the
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form.  THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to the home, it would require running labels off our HR system that were — that would use the preferred Post Office standards of how we address labels.  If we were going to mail them internally, we would never put a home address label on something, because it would not — we would need	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.  BY MR. SAUDER:  Q. You can answer.  A. Sometimes we would. Sometimes, if things were bulk mailed, there was a practice of the — I believe the general services area of the company would distribute some newsletters by what
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form.  THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to the home, it would require running labels off our HR system that were — that would use the preferred Post Office standards of how we address labels.  If we were going to mail them internally, we would never put a home address label on something, because it would not — we would need to put the internal address on the label. The	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.  BY MR. SAUDER:  Q. You can answer.  A. Sometimes we would. Sometimes, if things were bulk mailed, there was a practice of the — I believe the general services area of the company would distribute some newsletters by what was called Pay Master, where the paychecks went to,
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q. And who would have the most firsthand knowledge relating to home mailings?  A. I would say it would be Chris. Q. How about internal? A. I'm not sure. Q. So, fair to say these Facts Newsletters would, on occasion, be sent out internally, correct?  MS. YU: Objection as to form.  THE WITNESS: Sometimes.  BY MR. SAUDER: Q. And when you say "internally," what does that mean? A. We had a couple different labelling systems. If they were going to send something to the home, it would require running labels off our HR system that were — that would use the preferred Post Office standards of how we address labels.  If we were going to mail them internally, we would never put a home address label on something, because it would not — we would need	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	THE WITNESS: Correct.  BY MR. SAUDER:  Q. Number 3 says, "It was Conectiv HR's standard practice in 1998 only to affix postage and home addresses to documents that were mailed to employees' homes," is that correct?  A. That's correct.  Q. What do you mean by that? In other words, if it wasn't going in the mail, E-Mailed to someone's home, you didn't put an address on it, correct?  A. Not a home address, correct.  Q. Well, did you address it in any other way that would say this is going to John Doe?  MS. YU: Objection.  BY MR. SAUDER:  Q. You can answer.  A. Sometimes we would. Sometimes, if things were bulk mailed, there was a practice of the — I believe the general services area of the company would distribute some newsletters by what

Pages 57 to 60

		Γ_	63
1	61		63
1	expectation is that they would give out a paycheck	1	MS. YU: Objection to form.
2	and newsletters.	2	THE WITNESS: That's correct.
3	Sometimes we would put labels on and	3	Can I take a break?
4	label each newsletter to each employee. So, it	4	MR. SAUDER: Yes, sure.
5	would depend.	5	(Recess called at 11:40 a.m.)
6	O. If it was sent out by what you	6	(Resumed at 11:46 a.m.)
7	called Pay Master, you said the expectation was	7	BY MR. SAUDER:
8	that they would distribute it with the paycheck.	В	Q. This has been previously marked as
9	You have no firsthand knowledge whether they did or	9	Defendants' Exhibit 5.
10	they didn't, once it left the service center,	10	You've had an opportunity to review
11	correct?	11	that document?
12	MS. YU: Objection.	12	A. Yes.
13	THE WITNESS: That's correct.	13	Q. Fair to say that that document is a
14	BY MR. SAUDER:	14	copy of what you've attached as Exhibit A to your
15	Q. And who would have been that	15	declaration?
16	was - the person that was supposed to be doing	16	A. Yes.
17	that in different departments, would they have a	17	Q. And fair to say there is no date on
18	specific title?	18	this document?
19	<ul> <li>A. Could be anything from a clerk to a</li> </ul>	19	A. Yes.
20	secretary to an analyst.	20	Q. Do you have any recollection of
21	Q. And when it says "It was Conectiv	21	receiving this document?
22	HR's standard practice in 1998," Conectiv had only	22	A. Well, ten years ago do I remember
23	become an entity in March of '98, correct? Prior	23	the day I got it in the mail?
24	to March of '98, Conectiv didn't exist, is that	24	Not exactly.
	62		64
1	fair?	1	Q. Do you remember receiving this
2	A. That's fair.	2	document?
3	O. And when you say standard practice,	3	A. Yes.
4	was there any do you have any I think we've	4	Q. How did you receive it?
5	already established you have no documents relating	5	A. Received it in the Post Office mail.
6	to the dissemination of Exhibits A and B, correct?	6	Q. To your home?
7	MS. YU: Objection to the form.	7	A. Yes.
8	THE WITNESS: Exhibit A and B to -	8	Q. You just don't know when, correct?
9	BY MR. SAUDER:	9	A. I don't know when.
10	Q. A and B to your declaration, which	10	Q. And did you ever supply a copy of
11	would be the Facts Newsletter and the decision kit.	11	this document to anyone?
12	A. Can you repeat your question?	12	MS. YU: Objection to form.
13	Q. You have no documents relating to	13	BY MR. SAUDER: O. In relation to this case.
14	the dissemination of those documents, correct?	14	
15	MS. YU: Objection as to form.	15	A. No. In relation to this case? My copy of this document was because, when I was a
16	THE WITNESS: I'm not sure.	16	manager at the service center, everything that we
17	BY MR. SAUDER:	17	manager at the service center, everything that we mailed to the home, when people would call and say
18	Q. I mean, based on what my requests	18	"I didn't get that" or "I didn't get this" or "Send
19	were for documents, you had nothing responsive to	19	me this," it was my habit to bring my personal copy
20	those requests, correct?	20	of whatever I got at home into the service center
21	A. That's correct.	21	and say, "Look, folks, we did get it, I got mine,
22	Q. So, fair to say you have no memo	22	so they went out."
			SO DRIV WEIL CUG
23	that laid out what the practice was for Conectiv to disseminate these types of documents in 1998?	24	So, that's why you see my copy here.

Pages 61 to 64

	65		67
1	I would bring it into the service center kind of as	1	so. I can't say — I never — I can't say. I
2	proof that we had seen it.	2	really don't know. I don't think so. But my
3	Q. So you brought your copy in to the	3	conversation with Jim was very short.
4	service center?	4	Q. You are talking about your
5	A. Yes.	5	conversation in August, correct?
6	Q. So that indicates that you received	6	A. Late July now.
7	a copy, correct?	7	Q. Late July of this year.
8	A. Yes.	8	A. Um-hum.
و ا	Q. Not necessarily that anyone else	9	Q. But, prior to that, since 2005 up
10	received a copy?	10	through that conversation, you didn't have any
11	MS. YU: Objection to form.	11	conversation with Jim Kremmel relating to this
12	BY MR. SAUDER:	12	document or this case, correct?
13	O. That's fair? You have no personal	13	A. That's absolutely correct.
1	knowledge that anyone else received a copy other	14	Q. So, fair to say you have no
14	than yourself, isn't that correct?	15	knowledge that this document, D-5, was ever mailed
15	MS. YU: Objection to form.	16	to Mike Charles, correct?
16	BY MR. SAUDER:	17	MS. YU: Objection.
17	Q. Is that correct?	18	THE WITNESS: I don't know who Mike
18	MS. YU: Objection.	19	Charles is.
19	BY MR. SAUDER:	20	BY MR. SAUDER:
20 21	<del></del>	21	O. He's one of the Plaintiffs in this
22	Q. You can answer.  A. That's correct.	22	case. I guess that's fair, then
23	Q. And do you know whether was there	23	A. Was he an employee?
24	some file that you had which was your file in the	24	MS. YU: Objection.
			68
	66		
1	service center?	1	BY MR. SAUDER:
2	MS. YU: Objection.	2	Q. Yes.  A. I have no firsthand knowledge
3	THE WITNESS: I had lots of files.	3	A. I have no firsthand knowledge whether he — whether it was mailed or he received
4	I don't know I don't know the trail of this	4	
5	particular document over the last ten years. I	5	it. Q. No firsthand knowledge whether
6	don't know what file it went into or how it	7	Q. No firsthand knowledge whether I'm going to name three other Plaintiffs in this
7	reappeared.	1	
8	BY MR. SAUDER:	8	case who were employees.  No firsthand knowledge whether it
9	Q. But you did not produce it? Someone	9	was ever sent to Joseph Fink, correct?
10	got it somehow?	10	MS. YU: Objection to form.
11	A. I did not produce it, correct.	11	THE WITNESS: That's correct.
12	Q. And you don't know where that	12	BY MR. SAUDER:
13	someone got it, correct?	14	and the second s
14	A. Correct.	15	Q. No firsthand knowledge whether it was ever sent to Thomas Troop, correct?
15	MS. YU: Objection.	16	MS. YU: Objection to form.
16	BY MR. SAUDER:	17	THE WITNESS: Correct.
17	Q. You don't know whether it was that	18	BY MR. SAUDER:
18	file or someplace else, correct?		
19	MS. YU: Objection.	19	<del>y</del>
_	THE METHERS OF THE	20	ume over cont to Malini Ward Correct
20	THE WITNESS: Correct.	20	was ever sent to Maury Ward, correct?
21	BY MR. SAUDER:	21	MS. YU: Objection as to form.
21 22	BY MR. SAUDER: Q. Did you ever discuss this document	21 22	MS. YU: Objection as to form. THE WITNESS: That's correct.
21	BY MR. SAUDER:	21	MS. YU: Objection as to form.

Pages 65 to 68

			7.
	69		71
1	have no list of individuals who it was sent to,	1	Q. And I guess the same can be said for
2	correct?	2	Number 5 in your declaration?
3	MS. YU: Objection to form.	3	MS. YU: Objection.
4	THE WITNESS: That's correct.	4	THE WITNESS: Can you ask your
5	BY MR. SAUDER:	5	question again, please?
6	O. And you had no list of addresses	6	BY MR. SAUDER:
7	that it was sent to, correct?	7	Q. Sure.
8	MS. YU: Objection to form.	8	Fair to say that Number 5
9	THE WITNESS: That's correct.	9	A. Um-hum.
10	BY MR. SAUDER:	10	Q your statement is, "Attached as
11	O. And you have no documentation to	11	Exhibit B is a decision kit. This decision kit was
_	show the date it was disseminated, correct?	12	mailed to each employee's home after the Conectiv
12	MS. YU: Objection to form.	13	Board of Directors adopted the cash balance formula
_	THE WITNESS: No documentation other	14	but before May 18th, 1998."
14 15	than what's listed in here	15	A. That's correct.
16	BY MR,,SAUDER:	16	Q. It's correct that that statement is
17	O. Well, there is no date on this	17	based on your belief and not your firsthand
18	document, correct?	18	knowledge?
19	MS. YU: Objection.	19	MS. YU: Objection.
20	THE WITNESS: There is no date.	20	THE WITNESS: It's stronger than a
21	BY MR. SAUDER:	21	belief. These kits went to each person's home.
22	Q. Correct?	22	BY MR. SAUDER:
23	A. That's correct.	23	Q. All right. We'll go through this.
24	Q. Now, going back to your affidavit,	24	A. Um-hum.
_	70		72
	which was marked as P-52	1	Q. Looking at that your statement in
1		2	Number 5, where it says, "After the Conectiv Board
2	A. Okay.  O. — in the beginning, you said	3	of Directors adopted the cash balance formula," and
3	Q. — in the beginning, you said essentially that the statements are true and	4	I'll tell you that adopted is in dispute in this
5	correct to the best of your knowledge and belief,	5	case, but what's your do you know when the plan
	okay? And, based on your testimony, then, with	6	was, quote, unquote, adopted? Do you know the
6 7	regard to this document anyway, Exhibit A, which	7	date?
8	has been previously marked as D-5, fair to say that	8	MS. YU: Objection, form.
9	you made that statement, Paragraph Number 4, which	9	THE WITNESS: I believe it was at
10	says, "Attached as Exhibit A is a Conectiv HR	10	the April Board of Directors meeting, but I don't
11	newsletter titled Facts. Conectiv HR mailed this	11	know the exact date.
12	newsletter to its employees' homes in May, 1998"?	12	= • • • •
13	Fair to say that that statement is	13	Q. On what do you base that belief?
14	based on your belief, not your firsthand knowledge?	14	A. Minutes from the April Board of
15	MS. YU: Objection.	15	Directors meeting.
16	BY MR. SAUDER:	16	Q. Based on a recent review of that
17	O. You can answer.	17	document?
18	A. That's correct.	18	A. That's correct.
19	O. You have no firsthand knowledge as	19	Q. Within the past month?
20	it relates to sentence Number 4 in your	20	A. That is correct.
21	declaration, correct?	21	
22	MS. YU: Objection.	22	
23	THE WITNESS: That's correct.	23	
	BY MR. SAUDER:	24	A. That's correct.

Pages 69 to 72

			75
	73		75
1	Q. Do you know how this document was	1	Q. You have no firsthand knowledge
2	produced?	2	whether this was sent to Thomas Troop, correct?
3	MS. YU: Object to the form.	3	MS. YU: Objection.
4	THE WITNESS: No.	4	THE WITNESS: Correct.
5	BY MR. SAUDER:	5	BY MR. SAUDER:
6	Q. Well, if you look at the bottom of	6	Q. You have no documentation that has a
7	the document, there is what we call a Bates stamp,	7	list of people who this document was sent to,
8	which says MWW 00233.	8	correct?
وا	Do you see that?	9	MS. YU: Objection.
10	A. Yes.	10	THE WITNESS: Correct.
11	O. And that's an indication that this	11	BY MR. SAUDER:
12	was produced by Maury Ward, who is one of the	12	Q. You have no documentation showing
13	Plaintiffs in this case. Okay?	13	the addresses that this document was sent to,
14	A. Okay.	14	correct?
15	O. And it's unclear how Mr. Ward	15	MS. YU: Objection.
16	received this document. I believe he testified he	16	THE WITNESS: Correct.
17	had some, he got some from other people within the	17	BY MR. SAUDER:
18	company.	18	Q. Going back to your statement in your
19	So, do you have any recollection of	19	affidavit as it relates to Paragraph Number 5, fair
20	having this document in that file or somewhere with	20	to say that that statement is based on your belief,
21	the other document, D-5, that was mailed out?	21	not your firsthand knowledge?
22	MS. YU: Objection. Joe, are you	22	MS. YU: Objection.
23	asking her about literally this particular copy?	23	THE WITNESS: I still have to say,
24	MR. SAUDER: Yes no, no. This	24	it's stronger than that. It is a past practice and
-	74		76
١.	document. Not this particular copy. I'm saying	1	a current practice, and I can't quote if it's the
1	this document.	2	law, but all open enrollments get mailed to the
3	BY MR. SAUDER:	3	home.
4	Q. You don't have a copy of this	4	BY MR. SAUDER:
5	document with a postmark on it that was mailed out,	5	Q. But you have no firsthand knowledge
6	correct?	6	whether, in fact, it was mailed to the individuals
7	A. That's correct.	7	I just cited off, correct?
В	Q. So, then, fair to say you have no	В	MS. YU: Objection. The fact that
وا	personal knowledge whether this was sent to a	9	she doesn't know whether or not each of these
10	plaintiff in this case, Mike Charles, is that	10	
11	•	11	
12	MS. YU: Objection.	12	
13	THE WITNESS: That's correct.	13	-
14		14	The state of the s
15	Q. And you have no firsthand knowledge	15	
	whether this was sent to Maury Ward, correct?	16	
16			
16 17	MS. YU: Objection.	17	
l	MS. YU: Objection. THE WITNESS: That's correct.	18	MS. YU: I can state my objection
17	MS. YU: Objection.  THE WITNESS: That's correct.  BY MR. SAUDER:	18	MS. YU: I can state my objection and the basis for it on the record.
17 18	MS. YU: Objection. THE WITNESS: That's correct. BY MR. SAUDER: Q. And you have no firsthand knowledge	18 19	MS. YU: I can state my objection and the basis for it on the record.  MR. SAUDER: If it's the basis and
17 18 19	MS. YU: Objection. THE WITNESS: That's correct. BY MR. SAUDER: Q. And you have no firsthand knowledge whether this was sent to Joseph Fink, correct?	18 19 20 21	MS. YU: I can state my objection and the basis for it on the record. MR. SAUDER: If it's the basis and not a speaking objection, I think you can do that
17 18 19 20	MS. YU: Objection. THE WITNESS: That's correct. BY MR. SAUDER: Q. And you have no firsthand knowledge whether this was sent to Joseph Fink, correct? MS. YU: Objection, form.	18 19 20 21 22	MS. YU: I can state my objection and the basis for it on the record.  MR. SAUDER: If it's the basis and not a speaking objection, I think you can do that but I don't think we need a full, blown-out
17 18 19 20 21	MS. YU: Objection. THE WITNESS: That's correct. BY MR. SAUDER: Q. And you have no firsthand knowledge whether this was sent to Joseph Fink, correct?	18 19 20 21	MS. YU: I can state my objection and the basis for it on the record.  MR. SAUDER: If it's the basis and not a speaking objection, I think you can do that but I don't think we need a full, blown-out statement.

Pages 73 to 76

Г	77		79
		1	MS. YU: Objection as to form. In
1		2	addition, she can't testify to what Jim Kremmel has
2		3	or doesn't have.
3		4	BY MR. SAUDER:
4	mean that she doesn't have knowledge with respect to how documents were disseminated for which she	5	Q. It's stronger than a belief, but
5		6	it's less than firsthand knowledge, is that fair?
6	had responsibility.	7	MS. YU: Objection.
7		8	THE WITNESS: It's a practice, yes.
8	noted.	9	BY MR. SAUDER:
9	BY MR. SAUDER:	10	Q. Yes, it's less than firsthand
10		11	knowledge?
11	_	12	MS. YU: Objection.
12	<del></del>	13	THE WITNESS: Yes, it's less than
13			firsthand knowledge.
14		15	MR. SAUDER: We'll have this marked
15		16	as Plaintiffs' 53.
16		17	(Exhibit P-53 is marked for
17		18	identification.)
18		19	THE WITNESS: Okay.
19	200 seemle # seemet2	20	BY MR. SAUDER:
20 21	MS. YU: Objection.	21	Q. Show you what's been marked as
22		22	Plaintiffs' 53.
23	Q. You can answer.	23	Have you seen this document before?
24	MS. YU: Objection.	24	A. No.
-	78		80
1	THE WITNESS: Yes.	1	Q. Flip to Page 4, and it's marked at
2	BY MR. SAUDER:	2	the bottom, Page 4 of 29.
3	Q. Fair to say, though, your statement	3	A. Yes.
4	in Number 5 is based on your belief and not your	4	Q. Do you see that?
5	firsthand knowledge, correct?	5	A. Yes.
6	MS, YU: Objection. Asked and	6	Q. The first sentence, "This bookiet
7	answer <b>ed.</b>	7	briefly describes the Pepco Holding retirement
8	THE WITNESS: It's stronger than a	8	plan-PHI sub-plan and defined benefit pension plan
9	belief. It's a practice.	9	for management, certain designated subsidiaries and
10	BY MR. SAUDER:	10	Local 1900 employees hired after January 1, 2005 or
11	Q. It's a practice where there is no	11	later."
12	documentation showing that it was a practice,	12	Is it your understanding that new
13	соггест?	13	employees to Pepco who would have been in the cash
14	MS. YU: Objection.	14	balance plan are now put into this Pepco plan?
15	THE WITNESS: I don't know that	15	MS. YU: Objection.
16	there is not any documentation. I don't have the	16	THE WITNESS: I have no knowledge of
17	documentation.	17	that.
18	BY MR. SAUDER:	18	BY MR. SAUDER:
19	Q. Well, that was I requested the	19	Q. You played no role in obviousty
20	documentation and you don't have any documentation,	20	no role in that decision?
		21	A. That's correct.
21	correct?		
	A. That's correct.	22	Q. Had you heard that that was the
21			

Pages 77 to 80

_		<del></del>	
İ	81		83
1	THE WITNESS: I don't recall hearing	1	A. This document is the well, we
2	that specific thing, no. I don't know.	2	call it the decision kit, but in HR we call them
3	I've been out of benefits for many	3	open enrollment kits. It is used to give enrollees
4	years.	4	in any annual benefit enrollment the opportunity to
5	•	5	understand the plan changes and also to give them
6	Q. Do you know what percentage of the	6	the method for enrollment.
7	workforce was grandfathered?	7	Q. Was there a particular deadline by
8	MS. YU: Objection.	8	which employees had to enroll with respect to this
و	THE WITNESS: I have heard as an	9	particular open enrollment kit?
10	employee; not in a professional capacity, that	10	A. Yes. If you look at Page 13 of 71,
11	• • • •	111	there is always deadlines, and in this case the
12	grandfathered, so I can't apply a percentage to the	12	elections are effective July 1 for the year, and
13		13	they had to enroll between May 18th and midnight,
14	· · · · · · · · · · · · · · · · · · ·	14	May 31st, 19 <b>99.</b>
15	Q. You heard that as an employee	15	Q. Was it part of your responsibility
16	talking to other employees?	16	as manager of the service center to ensure that
17	A. That's correct.	17	this open enrollment kit was sent to all employees
18	Q. Other employees that were not	18	of Conectiv?
19	grandfathered, presumably?	19	A. Yes.
20	A. That's correct.	20	Q. Could you describe the process by
21	MR. SAUDER: If we can take ten	21	which you undertook to accomplish that?
22	minutes, I'll go through my notes.	22	<ul> <li>A. Once the package was final, it went</li> </ul>
23	(Recess called at 12:08 p.m.)	23	to our internal repro-graphics or an external
24	(Resumed at 12:16 p.m.)	24	house, I'm not sure how we actually got it
	82		84
1	BY MR. SAUDER:	1	reproduced, and then we set up a process where all
2	Q. We had an opportunity to take a	2	groups of employees who got whatever pieces of the
3	break.	3	packet, and in this case all management employees
4	Is there anything in your testimony	4	and union employees would have gotten the same
5	that needs to be corrected based on that break?	5	packet because the health and welfare plans were
6	A. No.	6	changing for everyone, so we would take over an
7	Q. You mentioned earlier that there was	7	entire multi-purpose room and set up an assembly
8	a board minutes meeting minutes that you saw	8	line process, and we put all the supporting
9	relating to the quote, unquote, adoption of the	9	documents, including — that are in this decision
10	plan, and is it fair to say you saw that document	10	kit into an envelope, put a label on them, seal
11	for the first time about a week ago?	11	them, and put them in a Post Office bin, and
12	MS. YU: Objection as to form.	12	general services would come and take them away.
13	BY MR. SAUDER:	13	Q. So, the employees who went through
14	Q. You can answer.	14	the physical task of stuffing envelopes and putting
15	A. That is correct.	15	the labels on, were they employees of the service
16	MR. SAUDER: I have no further	16	center?
17	questions.	17	A. Yes, including myself.
18	MS. YU: I have a few questions.	18	Q. Do you recall being involved in
19	EXAMINATION	19	stuffing the envelopes personally?
20	BY MS. YU:	20	A. Yes, I do. Many a late night.
21	Q. If we can go back and take a look at Plaintiffs' 52 and Exhibit B.	21	Q. In terms of the timing of the mailing, when would this decision kit have been
22		22	

Pages 81 to 84

Of course I don't recall the exact

23

Page 10 of 71?

Yes. What is this document?

_			
	85		87
1	day it was sent, but it's our practice to send them	1	people - estimated - that were not grandfathered,
2	out at least a few days up to a week before the	2	you wouldn't have any firsthand knowledge whether
1 3		3	it was mailed out to those 700 people, correct?
4		4	MS. YU: Objection.
5		5	
6	quess and it's totally a guess would have	6	don't know how they would have enrolled in benefits
7		7	without it.
8	out.	8	BY MR. SAUDER:
وا	Q. Were all employees of Conectiv sent	9	Q. Well, you testified earlier that, if
10		10	someone didn't have a form, and they needed to
11		111	enroll, they could simply call up the service
12		12	center and the service center would get them a
13		13	form, correct?
14		14	MS. YU: Objection.
15		15	THE WITNESS: No. Your question was
16	•	16	very general about forms in general. You were not
17		17	speaking about this decision kit.
18	questions.	18	BY MR. SAUDER:
19	FURTHER EXAMINATION	19	Q. Okay.
20	BY MR. SAUDER:	20	Well, if someone said, I don't have
21	Q. When you came out, I asked you if	21	it, I lost it, I never got it, I need the
22	you had anything based on the break, whether you	22	enrollment form, I need to fill out my enrollment
23	needed to change anything in your testimony, and	23	benefits, can you send me the form, someone on the
24	you said you didn't. So, just to clarify, you said	24	phone that answered the phone would send them
	86		88
1	the best of your knowledge.	ı	the form, correct?
2	Again, your answers stand, with	2	MS. YU: Objection.
3	regard to when we went back and forth about	3	THE WITNESS: I believe that's
4	knowledge, belief, it was something less than	4	correct.
5	firsthand knowledge, correct, with regard to this	5	BY MR. SAUDER:
6	document, Exhibit B?	6	Q. So, then, going back, if I rattled
7	MS. YU: Objection.	7	off the names of 700 people that were not
8	THE WITNESS: No. I have knowledge	8	grandfathered, you would have no firsthand
9	of actually designing and participating in the	9	knowledge that those individual 700 people were
10	process to mail these out.	10	mailed a copy of this, correct?
11	BY MR. SAUDER:	11	MS. YU: Objection.
12	Q. You have firsthand knowledge that it	12	THE WITNESS: Of course. Correct.
13	was mailed out to the individuals that I named?	13	BY MR. SAUDER:
14	A. No.	14	Q. And you said you participated in the
15	MS. YU: Objection.	15	process. At that time you were also implementing
16	BY MR. SAUDER:	16	the service center and getting that up and running,
17	Q. And, if I rattled off a bunch of	17	correct?
18	other names, you would have no firsthand knowledge	18	A. (Witness nods.)
19	whether it was mailed off to any of those	19	MS. YU: Objection.
20	individuals, correct?	20	BY MR. SAUDER:
21	MS. YU: Objection.	21	Q. And there were other people under
	-		
22	THE WITNESS: That's correct.	22	you who were, on a daily basis, dealing with
	BY MR. SAUDER:	23	disseminating documents, correct?

Pages 85 to 88

Γ		, [	91
		1	MS. YU: Objection.
	1 THE WITNESS: Yes. 2 BY MR. SAUDER:	2	THE WITNESS: No.
ı	2 By Mr. SAUDER. 3 O. And that was more their	3	BY MR. SAUDER:
- 1	4 responsibility firsthand than it was yours,	4	Q. How many versions of this went out?
	5 correct?	5	And, when I say "this," I mean Exhibit B to your
- 1	6 MS. YU: Objection.	6	declaration.
- 1	7 THE WITNESS: Correct.	7	MS. YU: Objection.
	B BY MR. SAUDER:	l	THE WITNESS: How many different
- 1	Q. You said, if need be, you would sit	وا	versions of this went out?
1		10	I believe it was just a single
1	• •	11	
li		12	were separate versions. If something didn't apply
1	•	13	to you, you would just ignore it.
1		14	BY MR. SAUDER:
1	*	15	Q. When you say general services would
1	•	16	take them away, what's general services?
1		17	A. Those were people who either
11		18	delivered the mail or had a relationship with the
119	· · · · · · · · · · · · · · · · · · ·	19	Post Office and boxed them up and delivered them to
20		20	the Post Office for delivery.
2:	Q. What does that mean?	21	Q. Fair to say, once it went to general
22	A. Fulfillment is just a term that we	22	services, you don't know what happened, correct?
23		23	MS. YU: Objection.
24	the end of the process for it to go out. It's	24	THE WITNESS: That's correct.
	90		92
1	called a fulfillment process.	1	BY MR. SAUDER:
2	Q. But you said it's your best guess	2	Q. There was nothing to sign up for
3	that it was sometime in May, '98?	3	with regard to the cash balance plan, correct?
4	MS. YU: Objection.	4	MS. YU: Objection.
5	THE WITNESS: Early May of '98.	5	BY MR. SAUDER:
6	BY MR. SAUDER:	6	Q. In other words, you either got it
7	Q. But that's your best guess, correct?	7	you either were put into it or you weren't,
8	MS. YU: Objection.	8	correct?
9	THE WITNESS: That's correct.	9	A. That's correct.
10	BY MR. SAUDER:	10	Wish we had a choice.
11	Q. And you said the same one would have	11	Q. Why do you say that?
12	gone out to management and the union?	12	A. I'm not happy being grandfathered.
13	A. That's correct.	13	Q. Not happy not being grandfathered?
14	Q. The union never got the cash balance	14	A. I'm not happy not being
15	plan, correct?	15	grandfathered.
16	A. This has nothing to do with just the	16	MR. SAUDER: All right. Thank you.
17	cash balance plan. This is enrolling in the new	17	That's all I have.
18	health and welfare —	18	THE WITNESS: You're welcome.
19	Q. No, I understand that, but I'm just	19	MS. YU: No questions.
20	saying, it's your understanding the union never got	20	(Discussion is held off the record.)
21	the cash balance plan, correct?	21	BY MR. SAUDER:
22	A It's my understanding	22	O luct a quick follow up
22 23	<ul><li>A. It's my understanding.</li><li>Q. Did they get a different version of</li></ul>	22 23	Q. Just a quick follow up. I assume you are saying you are not

Pages 89 to 92

	93	95		
1 2	I, KAREN E. FRANCES, GO NEREDY			
3	A. That's true.	of my testimony taken on August 27, 2007, and have		
4	Q. Do you have a sense of how much	signed it subject to the following changes:		
5	better?	PAGE LINE CORRECTION		
6	A. I've heard rumors.	PAGE LINE CONCECTION		
7	Q. What's your sense?	·		
8	MS. YU: Objection.	,		
9	THE WITNESS: 25 percent better.			
10	BY MR. SAUDER:			
11	Q. That your benefit would be			
12	25 percent better under the old plan as opposed to			
13	the cash balance plan?			
14	MS. YU: Objection.			
15	THE WITNESS: That's correct.			
16	MR. SAUDER: Okay.			
17	THE WITNESS: Not based on fact at	KAREN E. FRANCKS		
	all.	ואיניאני איני בוקיורעו		
19		DATE		
20	Q. But that's what you've heard?	Sworn and subscribed to before me this		
21	A. That's correct.			
22	MR. SAUDER: All right. Thank you.	day of, 2007.		
23	THE WITNESS: Um-hum.	·		
24	(12:29 p.m.)	NOTARY PUBLIC		
	94			
	CERTIFICATE			
1	I, Sean M. Fallon, a Registered			
2	Professional Reporter and Notary Public of the			
4	Commonwealth of Pennsylvania, do hereby certify			
5	that, prior to the commencement of the examination,			
6	the witness and/or witnesses were sworn by me to			
7	testify to the truth and nothing but the truth.			
8	I do further certify that the foregoing is a true and accurate computer-aided			
9 10	transcript of the testimony as taken			
11	stenographically by and before me at the time,			
12	place and on the date hereinbefore set forth.			
13	I do further certify that I am			
14	neither of counsel nor attorney for any party in			
15	this action and that I am not interested in the			
16	event nor outcome of this litigation.	•		
17 18				
19	•			
20				
21	Registered Professional Reporter			
22	XI00840 Notary Public of the Commonwealth of Pennsylvania			
23	My commission expires 12-22-10			
	5.4.4.			

Pages 93 to 95

A   able (1)   allow (1)   allow (1)   48:13   allow (1)   21:11   asked (5)   3:6 15:16 62:6   62:8,10 71:11   73:22 82:22   Bates (1)   3:6 15:16 62:6   62:8,10 71:11   73:22 82:22   Bates (1)   3:6 15:16 62:6   62:8,10 71:11   73:22 82:22   Bates (1)   3:6 15:16 62:6   62:8,10 71:11   73:22 82:12   asking (4)   3:6 15:16 62:6   62:8,10 71:11   73:22 82:12   asking (4)   3:6 15:16 62:6   62:8,10 71:11   73:22 82:22   Bates (1)   73:7   83:11 86:6   73:7   85:11 86:6   73:7   85:11 86:6   73:7   84:13   73:23   84:14 17 17:12   22:11   36:20   36:20   36:24   75:13   36:20   36:20   36:24   36:14   36:24   3					96
able (1)   49:19   absolutely (1)   67:13   asked (5)   11:14 14:8 78:6   62:8,10 71:11   79:22   and/or (1)   49:19   asking (4)   29:15   29:15   36:20   34:9 43:24 44:3   38:41   38:41   38:41   39:15   36:20		- 2:11	areas (1)		7:24 8:18.23
48:13		_ !			
absolutely (1) 67:13 accomplish (1) 83:21 accounts (1) 36:2 accurate (3) 5:11,15 94:9 ACE (9) 15:22 23:1,7,18 24:7 36:7,24 55:13 57:15 action (2) 14:17 17:12 36:12 36:20 11:14 14:8 78:6 81:13 85:21 34:94:5 349:32:24 44:3 3assembly (1) 3assembly (1) 36:2 317 4:23 5:3 11:2 12:21 36:20 11:15 94:9 14:17 17:12 36:20 14:17 17:12 36:20 14:17 17:12 36:20 14:17 17:12 36:20 14:17 17:12 36:20 14:17 17:12 36:20 14:17 17:12 36:20 14:17 17:12 36:20 14:19,18,24 47:15 48:13 17:19 32:11 88:6 38:6 38:6 33:15 behalf (1) 17:17 balance (24) 53:15 belief (11) 79:2 address (12) 14:17 17:18 36:14 49:1,2,8 49:10 52:14 49:10 52:14 52:18 56:9 30:24 38:8,11 38:14 39:15 39:16 41:17 71:21 72:13 36:14 39:15 39:16 41:17 71:21 72:13 39:9 34:2 33:1 32:1 33:1 4:20 33:1 5:1 33:1 5:1 33:1 5:1 33:1 5:1 33:1 5:1 33:1 6:6 34:1 7:2 1 36:2 0 36:2 4 75:18 38:6 38:6 38:6 38:6 38:6 38:6 38:6 38:			, · · -		
State   Complement   Compleme		1	` '	l'	· · · · · · · · · · · · · · · · · · ·
accomplish (1) 83:21 accounts (1) 94:6 33:49 43:24 44:3 36:22 accurate (3) 5:11,15 94:9 ACE (9) 11:2 12:21 15:22 23:1,7,18 24:7 36:7,24 55:13 57:15 addition (1) 79:2 1:2 94:15 addition (1) 79:2 52:18 56:9 57:3 59:16 60:10,12,13 72:23 addresses (3) 60:10,12,13 72:23 addresses (3) 60:56 96: 75:13 administratio 17:22 21:10 addresses (3) 60:56 96 75:13 administratio 17:22 21:10 answerred (3) 70:7 17:18 86:2 49:19 22:20 18:12,13 44:13 58:118,20,22 59:18 56:9 57:3 59:16 60:10,12,13 72:23 addresses (3) 60:56 96 75:13 administratio 17:22 21:10 21:13 72:3,4,6 adopted (4) 71:13 72:3,4,6 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 81:12 91:12 21:10 23:10 Approximate apply (2) 81:12 91:12 approach (1) 23:10 Approximate approximate approximate 47:14 48:23 47:167:59 5:3 41:1,4 48:17 Arch (1) 32:7 Arch (1) 94:6 34:9 43:24 44:3 91:15 becoming (1) 44:20 47:14 19:8 70:3 behalf (1) 69:24 75:18 88:6 69:24 75:18 88:6 99:24 75:18 88:6 99:24 75:18 becheoring (1) 44:20 47:14 19:8 70:3 behalf (1) 69:24 75:18 88:6 behavior (1) 53:15 belief (1) 70:17 77:18 88:6 behavior (1) 53:15 belief (1) 70:17:17 70:5,14 71	1 7 1	1 ' ' '			
Size		7	1	1	` '
accounts (1) 36:2 accourate (3) 5:11,15 94:9 ACE (9) 15:22 23:1,7,18 14:17 17:12 24:7 36:7,24 55:13 57:15 action (2) 11:2 18:12,13 44:13 26:17 67:5 95:3 36:20 11:2 12:21 Action (2) 11:2 18:12,13 44:13 58:18,20,22 58:24 59:3 60:10,12,13 administration	1	1 ,	_ ` '		
36:2   answer (30)   3:17 4:23 5:3   the properties of the prope					• • •
Saccurate (3)   Si:1,15 94:9   ACE (9)   11:2 12:21   36:20   11:2 12:21   36:20   22:7 36:7,24   32:11 35:1   24:7 36:7,24   41:9,18,24   47:15 48:13   47:16 48:13   49:10 52:14   49:10 52:14   58:18,20,22   57:3 59:16   60:17 65:21   70:23 82:14   70:10 71:10   85:18,20,22   58:24 59:3   60:10,12,13   72:23   addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9   affidavit (4) 15:11,12 69:24   75:19   approach (1) 28:23   Approximate 17:12   37:10   47:14 48:23   Approximate 28:21   23:10   Approximate 28:21   47:10,14   34:13   36:04   37:10,14,16   47:14 48:13   48:17   48:17   48:18   48:17   48:18   48:17   48:18   48:17   48:17   48:18   48:17   48:18   48:17   48:18   48:17   48:18   48:17   48:18   48:17   48:18   48:17   48:18   48:17   48:18   48:17   48:18   48:17   48:18   48:	1	1 ' '			
S:11,15 94:9		1	, , , ,		
ACE (9) 15:22 23:1,7,18 24:7 36:7,24 55:13 57:15 action (2) 11:2 12:21 32:11 35:1 41:9,18,24 47:15 48:13 17:19 32:11 38:6 47:15 48:13 48:14 49:1,2,8 addition (1) 79:2 address (12) 18:12,13 44:13 58:18,20,22 58:24 59:3 60:10,12,13 72:23 addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 36:20 36:20 36:20 38:60 38:18,20,22 58:24 59:3 60:10,12,13 72:23 addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 36:24, 75:18 38:6 38:6 38:6 38:6 38:6 38:6 38:6 38:	1 ' '			, , ,	
15:22 23:1,7,18 24:7 36:7,24 55:13 57:15 action (2) 47:15 48:13 12:2 94:15 addition (1) 79:2 address (12) 18:12,13 44:13 58:18,20,22 70:17 77:18 58:24 59:3 60:10,12,13 72:23 addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 86:2 ampway (1) 70:5 11,12 69:24 75:19 affix (1) 60:4 60:4 60:4 60:4 61:16 60:4 62:1 11 7:19 13:10 60:4 48:14 91:12 10:7,23 affix (1) 60:4 48:14 48:17 60:4 62:1 48:17 area (3) 19:24 28:15 area (4) 15:11,12 69:24 area (3) 19:24 28:15 area (4) 47:14 48:17 area (3) 19:24 28:15 area (3) 19:24 28:15 area (4) 47:14 48:17 area (3) 19:24 28:15 area (4) 47:14 48:17 area (3) 19:24 28:15 area (3) 19:24 28:15 area (3) 19:24 28:15 area (3) 19:24 28:15 area (4) 47:14 48:17 area (3) 19:24 28:15 area (3) 19:24 28:15 area (3) 19:24 28:15 area (3) 19:24 28:15 area (4) 47:14 48:17 area (3) 19:24 28:15 area (3) 19:24 28:15 area (3) 19:24 28:15 area (4) 47:14 48:17 area (3) 19:24 28:15 area (4) 47:14 48:17 area (3) 19:24 28:15 area (3	1		1 , ,		` '
24:7 36:7,24   32:11 35:1   41:9,18,24   47:15 48:13   17:19   17:17   17:17   17:17   17:17   17:17   17:17   17:17   17:18   18:14,13   18:18,20,22   70:17 77:18   58:18,20,22   70:17 77:18   58:18,20,22   70:17 77:18   58:18,20,22   70:17 77:18   70:10 71:10   39:16 41:17   39	1 , ,	1	•		
S5:13 57:15   41:9,18,24   47:15 48:13   17:19   assume (2)   42:15 48:13   48:14 49:1,2,8 addition (1)   49:10 52:14   42:492:23   42:492:23   42:492:23   42:492:23   42:492:23   42:492:23   42:492:23   42:492:23   42:492:23   42:492:23   42:492:23   58:18,20,22   70:17 77:18   58:24 59:3   77:23 82:14   70:10 71:10   85:10   30:24 38:8,11   38:14 39:15   39:16 41:17   39:16 41:17   39:34:2   36:14 39:11   33:9 34:2   36:14 39:11   33:9 34:2   36:14 39:11   33:9 34:2   36:14 49:14   38:10   39:16 41:17   36:14 39:11   36:14 49:11   36:14 48:4,4   48:17   48:18   49:19   49:19 4:19	1	1	4	1	
action (2) 1:2 94:15 addition (1) 79:2 address (12) 18:12,13 44:13 58:18,20,22 58:24 59:3 60:10,12,13 72:23 addresses (3) 60:5 69:6 75:13 administratio	•				
All		, ,	,		, ,
addition (1) 79:2 address (12) 18:12,13 44:13 58:18,20,22 70:17 77:18 58:24 59:3 60:10,12,13 60:10,12,13 72:23 addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 88:29 adoption (1) 81:12 91:12 affidavit (4) 15:11,12 69:24 75:13,20 63:22 ago (4) 25:13,20 63:22 agree (3) 4:1,4 48:17  4:24 92:23 Atlantic (1) 22:20 Atlantic (1) 22:20 Atlantic (1) 22:20 14:10 19:4 30:24 38:8,11 38:14 39:15 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:9 34:2 33:10 41:4 19 8:15 90:17,21 92:3 90:17,21	1 ' '	1	_ · · · - · .		
79:2 address (12) 18:12,13 44:13 58:18,20,22 58:24 59:3 60:10,12,13 answered (3) 72:23 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 4:1,4 48:17  52:18 56:9 57:3 59:16 60:17 65:21 60:17 65:21 60:17 65:21 70:17 77:18 15:12 63:14 70:10 71:10 30:24 38:8,11 38:14 39:15 33:9 34:2 36:14 39:11 38:14 39:15 36:14 39:11 36:14 48:17 70:10 71:10 30:24 38:8,11 38:14 39:15 36:14 39:11 36:14 48:17 70:10 71:10 39:16 41:17 71:13 72:3 36:14 39:11 36:14 48:17 70:10 71:10 39:14 4:10 19:4 30:24 38:8,11 38:14 39:15 36:14 48:17 70:10 71:10 39:14 41:0 19:4 30:24 38:8,11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 48:17 70:10 71:10 39:16 41:17 71:13 72:3 36:14 39:11 38:14 39:15 39:16 41:17 71:13 72:3 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 39:16 41:17 71:13 72:3 36:14 39:11 38:14 39:15 36:14 39:11 38:14 39:15 39:16 41:17 71:13 72:3 46:14 48:4,4 46:21 49:7 47:19,21 38:18 39:4(2) 46:21,24 40:7 47:19,21 38:19 2:4 46:21,24 40:7 47:19,21 38:19 2:4 46:21,4 40:10 47:11 48:23 47:10 6:					
address (12) 18:12,13 44:13 58:18,20,22 58:24 59:3 60:10,12,13 72:23 72:23 73:4 78:7 87:24 addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affidavit (4) 28:23 affidavit (4) 15:11,12 69:24 75:19 affidavit (4) 28:23 ago (4) 22:20 attached (5) 15:12 63:14 70:10 71:10 39:16 41:17 30:14 48:4 70:10 71:10 39:16 41:17 71:13 72:3 36:14 39:11 33:9 34:2 36:14 39:11 33:9 34:2 36:14 48:4,4 75:10 39:16 41:17 71:13 72:3 80:14 90:14 90:17,21 92:3 93:2,13 8arak (12) 73:16 88:3 91:10 72:24 8:18,23 10:7,23 attorney (9) 10:7 11:10 11:24 40:20 benefit (9) 22:8,10 42:10 47:14 48:23 72:10 47:14 48:23 Approximate 47:14 48:23 Approximate 47:14 48:23 28:11 ago (4) 25:13,20 63:22 82:11 ago (4) 25:13,20 63:22 3rabitrations (1) 27:2 agree (3) 41:6 42:1 43:7 agreed (3) 41:6 42:1 43:7 agreed (3) 41:14 48:17 42:20 42:20 42:20 41:10 19:4 43:14 39:15 30:24 38:8,11 38:14 39:15 30:14 49:14 71:13 72:3 90:17,21 92:3 93:2,13 Barak (12) 7:24 8:18,23 10:7:24 8:18,23 10:7:24 8:18,23 10:7:13 72:3 46:14 48:4 75:19 10:7,23 10:7,23 10:7,23 10 10:7,23 10:7,23 10 10:7,23 10:7,23 10 10:7,23 10 10:7,23 10:7,23 10 10:7,23 10 10:7,21 40:10 11:10 10:10 10:10 10:10 11:10 10:10 11:10 10:11 10:11 10:11 10:11 10:11 10:12 10:12 10:12 10:12 10:12 10:13 10:17 11:10 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:13 10:11 10:11 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:13 10:14:10 10:14 11 11:10 11:10 11:10 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:12 10:13 10:14:10 10:14:10 10:14:10 11:10 11:10 11:10 10:12 10:11 10:11 10:11 10:12 10:12 10:12 10:13 10:14:10 10:17 11:10		3			•
18:12,13 44:13 58:18,20,22 58:24 59:3 60:10,12,13 72:23 addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 ago (4) 25:13,20 63:22 ago (4) 25:13,20 63:22 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  60:17 65:21 70:17 77:18 15:12 63:14 70:10 71:10 39:16 41:17 36:14 39:11 33:9 34:2 36:14 39:11 33:9 34:2 36:14 39:11 36:14 39:11 36:14 48:44 38:14 49:14 70:10 71:10 39:16 41:17 39:16,117 39:23 30:24 38:8,11 38:4 22:2 31:11 33:9 34:2 36:14 39:15 36:14 39:11 36:14 39:11 36:14 48:44 46:14 48:4,4 55:18 60:20 66:24,24 72:9 91:10 71:13 72:3,4,6 66:24,24 72:9 91:10 71:10 16:12 46:14 16:14 48:23 10:7,23 41:6 7:21 8:19 9:24 75:19 approximate 28:23 Approximate 28:23 Approximate 28:23 Approximate 28:21 area (3) 41:6 42:1 43:7 agreed (3) 41:6 42:1 43:7 agreed (3) 41:4 48:17  40:10 71:10 30:24 38:8,11 38:14 39:15 36:14 39:11 33:9 34:2 36:14 39:11 33:9 34:2 36:14 39:11 33:9 34:2 36:14 39:11 33:9 34:2 36:14 39:11 36:14 29:14 38:14 49:15 39:16 41:17 71:13 72:3 46:14 48:4,4 55:18 60:20 73:16 88:3 91:10 71:10 16:12 46:14 46:21,24 47:7 47:19,21 BARBARA (1) 22:11 33:23 35:14,17 39:16,17 72:13 base (1) 72:13 base (1) 72:13 base (1) 72:13 39:16,17 72:13 55:14,17 39:16,17 72:16 75:20 78:4 82:5 78:4 82:5 42:3,22 49:20 42:3,22 49:20 42:3,22 49:20 42:3,22 49:20 42:10 42:10 42:10 42:11 33:23 35:14,17 39:16,17 72:16 75:20 78:4 82:5 78:4 82:5 51:13,13 53:6 53:7,8 55:18 81:3 87:6,23		4	1 ,		
58:18,20,22       70:17 77:18       15:12 63:14       38:14 39:15       33:9 34:2         58:24 59:3       77:23 82:14       70:10 71:10       39:16 41:17       36:14 39:11         60:10,12,13       answered (3)       85:10       71:13 72:3       46:14 48:4,4         72:23       answering (1)       2:14 4:19 8:15       80:14 90:14       55:18 60:20         60:5 69:6 75:13       answers (1)       8:23 9:2,7,12       93:2,13       73:16 88:3         administratio       36:2       49:7 94:14       7:24 8:18,23       73:16 88:3         adopted (4)       70:7       2:5,10 7:9,12       10:7 11:10       10:7 11:10         82:9       81:12 91:12       10:7,23       47:19,21       13:24 40:20         82:9       81:12 91:12       10:7,23       47:19,21       42:12 45:13         affidavit (4)       approach (1)       23:10       47:14 48:23       47:19,21       80:8 83:4 93:1         April (2)       72:10,14       14:7,14 34:13       18:11 62:18       80:8 83:4 93:1         45:13,20 63:22       32:10       72:10,14       14:7,14 34:13       18:11 62:18       35:14,17         32:1       32:2       32:1       70:6,14 71:17       39:16,17         42:3,22 49:20       78:4 82:		i e	•	,	` '
58:16;242         77:23         82:14         70:10 71:10         39:16 41:17         36:14 39:11           60:10,12,13         53:4 78:7 87:24         attorney (11)         85:10         30:16 41:17         36:14 39:11           72:23         addresses (3)         53:4 78:7 87:24         attorney (11)         80:14 90:14         55:18 60:20           60:5 69:6 75:13         amswering (1)         52:10         82:3 9:2,7,12         90:17,21 92:3         66:24,24 72:9           30:16 41:17         36:14 48:44         46:14 48:4,4         46:24,24 72:9         73:16 88:3           30:17 31:10         30:16 41:17         36:14 39:11         46:14 48:4,4           30:16 41:17         36:14 39:11         46:14 48:4,4           30:16 41:17         36:14 39:11         46:14 48:4,4           30:16 41:17         36:14 39:11         46:14 48:4,4           30:16 41:17         36:14 39:11         46:14 48:4,4           30:16 41:17         36:14 39:11         46:14 48:4,4           30:16 41:17         36:14 39:11         46:14 48:4,4           30:17 31:10         36:14 39:11         46:14 48:4,4           30:17 31:10         36:16 41:17         36:16 41:17         36:16 41:17           30:16 31:10         36:16 41:17         36:16 41:17 </td <td>,</td> <td></td> <td>1 , ,</td> <td>•</td> <td></td>	,		1 , ,	•	
60:10,12,13 72:23 addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 41:6 42:1 43:7 agreed (3) 41:4 48:17  answered (3) 478:7 87:24 attorney (11) 42:14 4:19 8:15 82:3 9:2,7,12 93:2,13 80:14 90:14 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 90:17,21 92:3 91:10 Ben (2) 13:24 40:20 benefit (9) 22:8,10 42:10 42:12 45:13 80:8 83:4 91:10 17:24 8:18,23 10:7,123 46:14 48:4,4 55:18 60:20 66:24,24 72:9 91:10 16:12 46:14 46:21,24 47:7 47:19,21 BARBARA (1) 22:11 base (1) 72:13 based (11) 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 40:23 41:21 42:3,22 49:20 78:4 82:5 85:22 93:17 basis (3) 76:19,20 88:22 81:3 87:6,23		1			
72:23 addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 28:23 Approximate 29:210 Approximate 29:210 Approximate 29:211 Approximate 29:212 Approximate.		1	i		
addresses (3) 60:5 69:6 75:13 administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 22:12 21:0 23:10 Approximate 28:23 Approximate 29:11 Barak (12) Approximate (1) Ben (2) 13:24 40:20 benefit (9) 22:8,10 42:10 42:12 45:13 Bose (1) 72:13 base (1) Bose (1) April (2) 72:13 Bose (1) Forming (1) Approximate Ap					•
60:5 69:6 75:13 administratio 17:22 21:10 answers (1) 86:2 49:7 94:14 attorneys (9) 10:7 11:10 13:24 40:20 benefit (9) 22:5,10 7:9,12 10:7,23 affidavit (4) 15:11,12 69:24 75:19 Approximate 28:23 23:10 April (2) 72:10,14 arbitrations (1) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17 48:17 48:17 48:17 49:74 49:27,12 answers (1) 8:23 9:13 12:17 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 49:14 49:79 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 4:14 49:79 49:14 49:79 49:14 49:79 49:11 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 49:79 4:14 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:79 49:7	·			1	
administratio 17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 41:4 48:17  28:29 40:79 4:14 49:7 94:14 40:20 42:12 45:13 40:21 45:13 40:83 34 40:21 45:13 40:83 34 40:11 11:10 11			1		•
17:22 21:10 adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 41:4 48:17  86:2 49:7 94:14 attorneys (9) 2:5,10 7:9,12 10:7,23 10:7,23 47:19,21 10:7,23 47:19,21 BARBARA (1) 22:8,10 42:10 42:12 45:13 80:8 83:4 93:1 22:8,10 42:10 13:24 40:20 benefit (9) 22:8,10 42:10 13:24 40:20 benefit (9) 22:8,10 42:10 12:11 base (1) 72:13 base (1) 72:13 based (11) 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 basis (3) 76:19,20 88:22 81:3 87:6,23				•	
adopted (4) 71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  adoption (1) 70:7 2:5,10 7:9,12 7:18 8:3,4 10:7,123 4tiorneys (9) 2:5,10 7:9,12 7:18 8:3,4 10:7,123 46:21,24 47:7 47:19,21 BARBARA (1) 22:8,10 42:10 42:12 45:13 80:8 83:4 93:1 22:8 113 7:10,14,16 7:21 8:19 9:24 14:7,14 34:13 47:1 67:5 95:3 authority (1) 32:7 Avenue (1) 22:3 41:6 42:1 43:7 agree (3) 4:1,4 48:17  24torneys (9) 10:7 11:10 16:12 46:14 46:21,24 47:7 47:19,21 BARBARA (1) 22:8 11 benefits (24) 6:16 22:3,4,10 6:16 22:3,4,10 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 40:23 41:21 42:3,22 49:20 78:4 82:5		, , ,	Ī.		
71:13 72:3,4,6 adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  70:7 apply (2) 7:18 8:3,4 10:7,23 10:7,23 47:19,21 Attorney-clie 47:14 48:23 August (13) 1:13 7:10,14,16 72:13 August (13) 1:13 7:10,14,16 72:13 base (1) 72:13 16:12 46:14 46:21,24 47:7 47:19,21 BARBARA (1) 22:8,10 42:10 42:12 45:13 80:8 83:4 93:1 2:11 base (1) 72:13 based (11) 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 40:23 41:21 42:3,22 49:20 51:13,13 53:6 53:7,8 55:18 81:3 87:6,23				,	
adoption (1) 82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  apply (2) 81:12 91:12 10:7,23 attorney-clie 47:14 48:23 August (13) 1:13 7:10,14,16 7:21 8:19 9:24 14:7,14 34:13 47:1 67:5 95:3 authority (1) 32:7 Avenue (1) 23:8 10:7,23 46:21,24 47:7 47:19,21 BARBARA (1) 22:8,10 42:10 42:12 45:13 80:8 83:4 93:1 2:11 benefits (24) 6:16 22:3,4,10 22:11 33:23 35:14,17 70:6,14 71:17					
82:9 affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  81:12 91:12 approach (1) 23:10 Approximate 28:23 August (13) 1:13 7:10,14,16 7:21 8:19 9:24 14:7,14 34:13 47:19,21 BARBARA (1) 2:11 base (1) 72:13 based (11) 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 basis (3) 76:19,20 88:22  81:3 87:6,23				1	
affidavit (4) 15:11,12 69:24 75:19 affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  approach (1) 23:10 Approximate 47:14 48:23 August (13) 1:13 7:10,14,16 7:21 8:19 9:24 14:7,14 34:13 47:1 67:5 95:3 authority (1) 32:7 Avenue (1) 23:10 Arch (1) 23:10 Approximate 47:14 48:23 August (13) 1:13 7:10,14,16 72:13 base (1) 72:13 based (11) 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 40:23 41:21 42:3,22 49:20 78:4 82:5 85:22 93:17 basis (3) 76:19,20 88:22 81:3 87:6,23	•		•	•	B
15:11,12 69:24 75:19 affix (1) 60:4 April (2) 25:10,14 April (2) 25:13,20 63:22 Arch (1) 27:2 Arch (1) 28:23 Arch (1) 27:2 Arch (1) 27:2 Arch (1) 28:23 Arch (1) 27:2 Arch (1) 27:3 Branch (1) 21:1 base (1) 72:13 based (11) 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 40:23 41:21 42:3,22 49:20 51:13,13 53:6 53:7,8 55:18 81:3 87:6,23			· ·	·	1
75:19 affix (1) 28:23 April (2) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  Approximate 28:23 April (2) 7:21 8:19 9:24 14:7,14 34:13 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 Approximate 2:11 3:10 13 1:13 7:10,14,16 172:13 base (1) 72:13 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 42:3,22 49:20 51:13,13 53:6 53:7,8 55:18 81:3 87:6,23		` ' /	_	, , ,	
affix (1) 60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  28:23 1:13 7:10,14,16 72:13 based (11) 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 basis (3) 76:19,20 88:22  6:16 22:3,4,10 22:11 33:23 35:14,17 39:16,17 72:16 75:20 78:4 82:5 85:22 93:17 basis (3) 76:19,20 88:22				<b>†</b>	
60:4 ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  April (2) 7:21 8:19 9:24 14:7,14 34:13 47:1 67:5 95:3 authority (1) 32:7 Avenue (1) 2:3 am (4)  7:21 8:19 9:24 14:7,14 34:13 18:11 62:18 70:6,14 71:17 72:16 75:20 78:4 82:5 85:22 93:17 40:23 41:21 42:3,22 49:20 51:13,13 53:6 53:7,8 55:18 81:3 87:6,23			• , ,		` '
ago (4) 25:13,20 63:22 82:11 agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  72:10,14 arbitrations (1) 27:2 Arch (1) 22:8 Avenue (1) 23:7 Avenue (1) 2:3 a.m (4)  14:7,14 34:13 47:1 67:5 95:3 authority (1) 32:7 Avenue (1) 2:8 Avenue (1) 2:3 a.m (4) 72:10,14 arbitrations (1) 18:11 62:18 70:6,14 71:17 40:23 41:21 42:3,22 49:20 51:13,13 53:6 53:7,8 55:18 81:3 87:6,23	• •				
25:13,20 63:22 arbitrations (1) 27:2 authority (1) 32:7 72:16 75:20 78:4 82:5 85:22 93:17 42:3,22 49:20 41:6 42:1 43:7 agreed (3) 4:1,4 48:17 2:8 area (3) 19:24 28:15 2:3 a.m (4) 76:19,20 88:22 39:16,17 40:23 41:21 42:3,22 49:20 51:13,13 53:6 53:7,8 55:18 81:3 87:6,23		_ , ,		, , ,	i e
82:11 agree (3) Arch (1) 32:7 72:16 75:20 40:23 41:21 42:3,22 49:20 78:4 82:5 85:22 93:17 basis (3) 76:19,20 88:22 81:3 87:6,23		· ·	•		1 '
agree (3) 41:6 42:1 43:7 agreed (3) 4:1,4 48:17  Arch (1) 32:7 Avenue (1) 2:8 Avenue (1) 2:3 am (4)  19:24 28:15  Arch (1) 32:7 Avenue (1) 2:3 am (4) 78:4 82:5 85:22 93:17 basis (3) 76:19,20 88:22  81:3 87:6,23		` '		•	· ·
41:6 42:1 43:7 2:8 Avenue (1) 85:22 93:17 51:13,13 53:6 agreed (3) 4:1,4 48:17 19:24 28:15 a.m (4) 76:19,20 88:22 81:3 87:6,23		1			1
agreed (3) 4:1,4 48:17  area (3) 19:24 28:15  a.m (4)  2:3 a.m (4) 76:19,20 88:22  53:7,8 55:18 81:3 87:6,23					1
4:1,4 48:17   19:24 28:15   a.m (4)   76:19,20 88:22   81:3 87:6,23			• •		•
10.10.10.10.10.10.10.10.10.10.10.10.10.1		, ,			•
Dassman (10)		2	• •	·	I
l l l	ALEAN DEM		,	Passman (AV)	1

28:17 39:10	bunch (1)	carrying (1)	84:16 85:5	85:24
70:5 85:12	86:17	57:16	87:12,12	clarifying (1)
86:1 90:2,7	business (1)	case (38)	88:16	85:5
better (4)	17:21	7:9,12,19 8:2	Centre (1)	clear (2)
93:1,5,9,12	busy (1)	8:12,13,21	2:3	10:19 14:6
	53:2	9:21 10:6,11	certain (1)	clerk (1)
big (1)	JJ.2	10:16,22 11:4	80:9	61:19
27:8	C	11:7,9,20 13:4	certification (2)	College (2)
bin (1)	C (4)	13:5,7,9,13	4:2 18:3	17:19,21
84:11	2:1,11 94:1,1	14:1 15:12	certified (2)	combined (2)
blackened (1)	Cain (15)	34:5,19,20	17:24 18:7	42:23 43:16
44:19	13:12,15,18		certify (4)	come (6)
blown-out (1)	20:14,15 21:6	46:5 64:14,15	94:4,8,13 95:2	22:22 23:8 53:8
76:22	22:23 29:5,8,9	67:12,22 68:8	. ' '	53:23 55:12
Blue (1)	29:14,22 30:1	72:5 73:13	change (3)	84:12
56:14	30:4 50:5	74:10 80:23	53:7,15 85:23	-
board (6)		83:11 84:3	changes (11)	comes (1)
49:23 71:13	Cain's (1) 29:19	cash (24)	35:11 41:23	55:5
72:2,10,14		5:14,20 6:4 9:3	43:14,17	coming (2) 51:18 53:16
82:8	call (13)	9:14 13:19	45:13 48:6,9	
booklet (1)	22:11 24:18	14:10 19:4	48:16 49:3	commenceme
80:6	34:12 35:5	30:23 38:7,11	83:5 95:3	94:5
born (1)	53:17 54:1	38:13 39:15	changing (15)	commencing
40:7	56:8 64:18	39:16 41:16	35:15,17,19,21	1:20
bottom (2)	73:7 83:2,2	71:13 72:3	35:23 36:2,9	commission (1)
73:6 80: <b>2</b>	85:4 87:11	80:13 90:14	36:13,16,17	94:23
Box (1)	called (20)	90:17,21 92:3	36:18,21 37:2	Commonweal
2:12	8:18,22,23 9:11	93:2,13	42:4 84:6	1:18 94:4,22
boxed (1)	10:6 11:11	center (51)	Charles (4)	communicati
91:19	12:12 24:19	6:16 9:4,15	1:3 67:16,19	42:24 43:2
break (8)	33:13 35:6,7,8	19:12 20:11	74:10	48:23
5:2,5 12:9,16	35:9 55:3	21:4,13,14	CHIMICLES	communicati
63:3 82:3,5	57:12 60:22	22:11,13,19	2:2	9:19 15:20 16:2
85:22	61:7 63:5	24:14,17	choice (6)	49:7
briefly (1)	81:23 90:1	25:17,18 26:1	37:24 38:4,10	companies (1)
80:7	calling (6)	26:13,18 33:7	39:14,15	22:20
bring (3)	8:24 9:2,8,14	35:12 49:15	92:10	company (18)
15:4 64:20 65:1	14:7 35:4	49:24 50:1 <b>8</b>	Chris (4)	5:18 8:5 25:9
brought (5)	capacity (2)	50:22 51:2,5	56:3,11 57:7	25:11,22 26:2
17:11,13 30:19	20:18 81:10	51:17,22	58:3	26:11 30:9
40:24 65:3	capital (1)	52:12,13 53:5	Christine (1)	31:6,14 32:18
building (2)	55:8	53:9,17,17,24	55:6	45:15 50:11
58:23 59:6	card (1)	54:15,16	cited (1)	50:15 55:15
bulk (1)	56:15	55:23 56:20	76: <b>7</b>	59:7 60:21
60:19	care (4)	61:10 64:17	CIVIL (1)	73:18
bump (1)	35:21 36:1,1	64:21 65:1,4	1:2	compensation
56:10	41:20	66:1 83:16	clarify (1)	33:22
J J 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		· · <del>-</del> -	1	1

complex (3)	coordinate (1)	62:6,14,20,21	25:20 58:14	16:3 44:18
56:16 57:7,9	57:8	63:2 64:8 65:7		1
	I		course (2) 84:24 88:12	day (4)
computer-aid	coordinated (1) 55:4	, , ,		8:22 63:23 85:1
94:9		66:11,13,14	courses (1)	95:22
concern (1)	coordinating	66:18,20 67:5	18:8	days (5)
27:22	56:6	67:12,13,16	COURT (1)	46:19 47:5,6
concerned (1)	copy (23)	68:10,12,15	1:1	48:1 85:2
28:2	11:24 12:1	68:17,20,22	co-workers (3)	DE (1)
Conectiv (21)	43:21 44:8,11	69:2,4,7,9,12	8:8 13:4,5	2:13
1:8 15:22 16:3	47:10,23 48:2	69:18,22,23	create (1)	deadline (1)
16:7 21:1	48:15 53:9	70:5,18,21,23	49:17	83:7
44:21 54:9	63:14 64:10	71:15,16	created (6)	deadlines (1)
56:24 59:12	64:16,20,24	72:18,20,23	21:15,16,19,24	83:11
60:3 61:21,22	65:3,7,10,14	72:24 74:6,7	22:1,2	dealing (6)
61:24 62:23	73:23 74:1,4	74:11,13,16	Cross (1)	10:7 52:2,2,3
70:10,11	88:10	74:18,21,23	56:14	56:17 88:22
71:12 72:2	corporate (1)	75:2,4,8,10,14	current (3)	dealt (1)
83:18 85:9,15	19:15	75:16 76:7	18:12 19:16	52:1
consistent (1)	correct (187)	77:12,20 78:5	76:1	decision (14)
56:11	6:24 11:21 12:5	78:13,21,22	currently (4)	12:2 13:1 15:16
consolidated	12:8 13:1,2	80:21 81:17	5:12,18,21 30:9	57:11 62:11
27:13	14:18 15:5,6,9	81:20 82:15	Curriden (1)	71:11,11
consolidating	15:10,14,15	86:5,20,22	25:4	80:20 83:2
51:19	15:17,18,23	87:3,5,13 88:1	customer (1)	84:9,22 85:10
consultant (2)	15:24 16:4,5,8	88:4,10,12,17	20:1	87:17 89:15
55:9,19	16:9 21:17	88:23 89:5,7	customers (1)	declaration (1
consultants (1)	23:4,5 26:2,9	89:10,11,20	51:15	3:10 46:4,9,13
55:5	26:10 27:18	90:7,9,13,15		46:22 47:8,10
consulting (1)	28:14,19	90:21 91:22	<b>D</b>	47:13,18,23
30:22	32:19,20 33:2	91:24 92:3,8,9	D (1)	48:12 49:6
contact (4)	33:4 34:19,20	93:15,21	3:1	62:10 63:15
7:18,22 8:2	37:4,14,20,21	corrected (1)	daily (1)	70:21 71:2
14:3	38:1,2,5,6,8,9	82:5	88:22	85:11 91:6
contacted (2)	38:11,12 40:5	CORRECTI	date (19)	defendants (5)
7:23 8:15	40:8,9 41:1,2	95:4	7:13 8:1 10:3	1:9 2:10,14
contacting (2)	41:5 43:19,20	corrections (2)	12:7 16:3	5:13 63:9
9:12 10:10	44:9,15 45:1,2	12:18 48:15	18:19 25:13	defense (4)
contractual (2)	45:6,8 48:7,8	couch (1)	40:16 41:9	12:23,24 34:3
27:2 33:3	50:3 52:4.15	32:13	44:18 47:4	48:7
conversation	52:16 53:22	counsel (10)	63:17 69:12	define (3)
34:22 35:3	54:10,11,17	2:11 4:2,5	69:17,20 72:7	6:10 22:5 57:9
46:15 47:11	54:18,22,23	12:23,24	72:11 94:12	defined (1)
47:21 67:3,5	58:8 59:3,4,13	16:10,20 34:3	95:20	80:8
67:10,11	59:18,19,23	48:7 94:14	Dated (1)	defining (1)
conversations	60:1,6,7,11,12	couple (4)	94:24	6:13
8:20 34:14	61:11,13,23	4:18 21:10	dates (2)	degree (1)
			• •	
	· · · · · · · · · · · · · · · · · · ·	·		<del>-</del>

				99
17:19	devoted (1)	45:6 69:12	89:12	19:16 30:20
1	51:8	77:5	Doe (1)	Eighteenth (1)
Delaware (2) 1:12 18:15	different (14)	disseminating	60:14	2:8
	11:5 24:8 29:20	88:23	doing (7)	either (5)
deliver (1)	41:19 42:3	dissemination	22:24 23:2	12:7 36:21
22:3	50:19 57:13	į	37:10 54:17	91:17 92:6,7
delivered (2)		57:20 62:6,14		,
91:18,19	57:13,14,22	distribute (2)	54:22 57:7	elections (1)
delivery (1)	58:14 61:17	60:21 61:8	61:16	83:12
91:20	90:23 91:8	distribution (4)	Don (18)	Electric (1)
Delmarva (15)	diligence (1)	54:8 55:4 56:22	13:12,15,16,18	22:20
15:22 18:20	23:9	59:10	20:14,15 21:6	employed (2)
19:7 21:1	direct (1)	DISTRICT (2)	22:23 29:4,8,9	5:12 30:9
22:20 23:2	20:20	1:1,1	29:14,19,22	employee (10)
24:7 36:7,23	DIRECTION	document (38)	30:1,4 50:5 <b>,8</b>	22:7 26:22
37:19,20,23	3:17	14:22,23,24	draft (1)	31:23 32:23
55:12,14	directly (4)	38:24 39:3,6,8	48:10	55:11 61:4
57:15	20:21 21:4 50:2	40:17 41:8	drafting (1)	67:23 81:10
Dental (2)	55:22	63:11,13,18	39:2	81:15 85:14
35:19 42:15	Directors (4)	63:21 64:2,11	Drive (1)	employees (33)
department (7)	71:13 72:3,10	64:16 66:5,22	18:14	9:19 13:7 22:3
19:11 20:3,6	72:15	67:12,15	due (2)	22:4 23:23
26:20,24	disability (2)	69:18 7 <b>0:7</b>	9:3 23:9	24:2,6 27:1,12
29:20 58:23	20:8 25:20	72:17 73:1,7	duly (1)	28:1 36: <b>6</b>
departments	disassemble (1)	73:16,20,21	4:9	49:20 52:11
61:17	49:5	74:1,2,5 75:7	D-5 (4)	52:18 54:10
depend (2)	discouraged (1)	75:13 79:23	3:16 67:15 70:8	56:24 59:12
57:23 61:5	53:12	82:10,24 83:1	73:21	60:6 6 <b>8:8</b>
dependent (1)	discuss (1)	86:6		70:12 77:3
36:1	66:22	documentatio	E	80:10,13
depending (1)	discussed (6)	69:11,14 75:6	E (12)	81:16,18 83:8
57:14	8:2 13:3,5	75:12 78:12	1:15 2:1,1 3:1,3	83:17 84:2,3,4
deposition (2)	15:14 16:13	78:16,1 <b>7,2</b> 0	3:6,10 <b>4:8</b>	84:13,15 85:9
3:8 4:15	46:16	78:20,24	94:1,1 95:2,19	employee's (1)
describe (1)	discussion (4)	documents (41)	earlier (4)	71:12
83:20	26:5 46:24 47:3	10:2,4,9,16,22	15:17 46:16	enroll (4)
describes (1)	92:20	11:9,12,14,17	82:7 87:9	49:20 83:8,13
80:7	discussions (1)	11:22 12:7,23	early (5)	87:11
DESCRIPTI	8:11	12:24 15:5,8	8:19 47:1 51:13	enrolled (1)
3:7,14	dispute (1)	15:19 16:1,6,8	85:7 90: <b>5</b>	87:6
•	72:4	17:6,8,11,13	EASTERN (1)	enrollees (1)
design (5)	disputes (1)	41:4,10,13	1:1	83:3
6:19,19, <b>2</b> 1 49:24 50:17	56:11	45:11,12,14	educational (2)	enrolling (1)
	disseminate (1)	57:18,19 60:5	17:17 36:20	90:17
designated (1)	62:24	62:5,13,14,19	effective (1)	enrollment (11)
80:9	disseminated	62:3,13,14,19	83:12	52:20,21 57:12
designing (2)		84:9 88:23	effectiveness (	83:3,4,6,9,17
24:21 86:9	15:21 44:17,24	04.7 00.4J		03.3,7,0,3,17
	<u> </u>			

85:3 87:22,22	Excuse (1)	I E (1)	511 (2)	fluctuating (1)
enrollments (1)	, , ,	F (1) 94:1	fill (3) 53:6,10 87:22	fluctuating (1) 24:20
76:2	excused (1)	fact (5)	final (1)	focus (1)
ensure (2)	26:3	13:6 76:6,8	83:22	22:3
83:16 85:14	Exhibit (26)	86:24 93:17	finance (1)	1
entail (1)	7:3 14:20 15:12	1	19:24	Focusing (1) 48:18
18:5	15:16 38:17	3:15,16 11:24		
entire (2)	38:18,22	12:1 13:1	fine (1) 48:22	folks (2) 50:20 64:22
14:24 84:7	40:11,14	15:13 41:4,11	ľ	l - · · - ·
	43:22 45:20	1	Fink (3) 1:4 68:10 74:21	follow (1)
entity (2) 21:16 61:23	46:4 59:2 62:8	41:13,15,19	1	92:22
		1	first (23)	following (1)
envelope (1) 84:10	63:9,14 70:7 70:10 71:11	43:8 45:11	4:9 5:10 7:8,11	95:3
1		57:21 58:6	7:22 9:23	follows (1)
envelopes (5) 59:20 84:14,19	72:22 79:17 82:22 85:11	62:11 70:11	16:11,11,19	4:10
89:10,13	86:6 89:16	fair (25)	18:19 19:23	foregoing (2)
1 '	91:5	28:1 35:10	21:21 37:22	94:9 95:2
Ernest (1)	exhibits (4)	40:16 44:13	46:3,7,8,24	foremost (1)
30:13	3:13 15:21 16:3	45:10 56:17	47:8,18,22 49:16 80:6	49:16
ESQ (2)	62:6	58:6 59:9 62:1	82:11	forenoon (1)
2:2,7 essentially (1)	exist (1)	62:2,22 63:13		1:20
70:4	61:24	i i	firsthand (36)	Forest (1)
established (4)	existed (1)	67:14,22 70:8	5:13,19 6:3,8 6:22 44:24	18:14
22:13 59:2 62:5	49:17	74:8 75:19	45:5 56:21	form (43) 4:6 5:22 6:6
68:24	expect (1)	78:3 79:6	58:2 59:10	10:13,24
estimate (1)	4:21	82:10 91:21	61:9 68:3,6,9	13:21 14:11
46:23	expectation (2)	Fallon (2)	68:14,19	14:15 28:5,9
estimated (1)	61:1,7	1:16 94:2	70:14,19	32:9 42:5
87:1	experience (1)	familiar (4)	71:17 74:15	45:16 53:6 <b>,8</b>
event (1)	18:11	11:14 33:16,17	74:20 75:1,21	53:10,21,23
94:16	experts (1)	33:18	76:5 77:10,19	57:1 58:9
eventually (2)	50:20	FAQ (1)	78:5 79:6,10	59:14 62:7,15
24:3 27:19	expires (1)	3:9	79:14 86:5,12	63:1 64:12
exact (9)	94:23	far (4)	86:18 87:2	65:11,16
7:13 17:9 24:1	explain (2)	27:5,6 36:7,8	88:8 89:4	68:11,16,21
25:13 27:7	49:13 76:13	fax (1)	five (4)	69:3,8,13 72:8
31:24 40:22	external (2)	47:9	28:18,23 30:6	73:3 74:22
72:11 84:24	55:11 83:23	file (5)	35:2	79:1 82:12
exactly (2)	externally (1)	65:24,24 66:6	five-minute (1)	87:10,13,22
21:8 63:24	30:18	66:18 73:20	34:21	87:23 88:1
examination (	E-Mail (2)	filed (1)	flag (1)	forms (4)
4:11 18:6,7	47:9 48:5	11:7	53:1	54:9 56:23
·	E-Mailed (2)	files (1)	flip (2)	59:11 87:16
94:5	48:7 60:9	66:3	15:1 80:1	formula (2)
examined (1)		filing (1)	fluctuated (1)	71:13 72:3
4:9	F	4:3	52:19	forth (3)
		•••		101.11 (0)
•	•			

## KAREN E. FRANCKS

-	$\sim$	-
		- 6
.1	u	

57:16 86:3	give (5)	groups (1)	hearing (1)	20:11 21:10
94:12	25:1 61:1 77:18	` _	81:1	21:11 22:4,6,9
found (1)	83:3,5	guess (8)	height (1)	22:15,19,21
34:4	given (2)	28:17 47:24	52:23	22:22 23:1,7
I -	4:15 24:22	67:22 71:1	held (3)	23:19 24:7,7
frame (5)		85:6,6 90:2,7	19:19 26:5	24:11 26:19
10:19 24:1 43:24 44:2	gives (1) 44:20	85.0,0 90.2,7	92:20	27:8,10 28:8
1	i	H	hereinbefore	28:13,16
51:6	glanced (1) 39:1	H (1)	94:12	29:10 30:17
Francks (6)	= "	3:6	*	1
1:16 3:3,10 4:8	go (8)	habit (1)	heritage (5)	31:3,9,15 33:8
95:2,19	4:18 17:16	64:20	36:24 39:17	51:19 52:24
Friday (3)	53:20 57:21	HAMILTON	55:14 57:15	54:8 56:22
7:10 16:20,21	71:23 81:22	1:19 2:6	57:15	58:17 59:10
friend (1)	82:21 89:24		high (1)	70:10,11 83:2
53:18	going (15)	handle (1)	17:17	HRs (2)
fulfilling (1)	17:12 42:2,9	53:3	higher (1)	22:23 23:21
89:23	47:14 49:1,8	handled (1)	29:7	HR's (2)
fulfillment (6)	51:19 58:15	22:12	Highly (1)	60:3 61:22
55:3 57:17	58:19 60:9,14	handwritten (	42:20	human (3)
89:14,19,22	68:7 69:24	16:2	hint (1)	17:23 18:1
90:1	75:18 88:6	happened (3)	44:20	30:15
full (2)	Goldey-Beac	47:4 49:5 91:22	hired (7)	hundred (3)
42:23 76:22	17:18,20	happening (1)	18:20 19:10,18	51:9,24 52:6
full-time (1)	Good (2)	23:18	30:18 37:18	husband (2)
52:23	4:13,14	happy (4)	37:22 80:10	19:1,2
functions (1)	Gosh (1)	92:12,13,14,24	historical (1)	T
27:11	16:15	hard (1)	57:17	<del></del>
further (6)	gotten (1)	41:10	Holding (1)	idea (3)
4:4 82:16 85:17	84:4	Haverford (2)	80:7	8:17 34:5,10
85:19 94:8,13	grade (1)	2:3,4	Holdings (4)	identification
F-a-c-t-s (1)	32:13	head (2)	1:8,8 2:12 3:11	7:4 38:19 45:21
12:1	graduated (3)	24:13 29:10	home (16)	79:18
	17:18,20,22	headed (1)	18:12 57:24	identity (1)
G	grandfathere	45:11	58:2,16,20,24	16:7
G (1)	3:9 18:22 19:1	heading (3)	59:3 60:5,10	ignore (1)
2:2	39:11,14,24	41:11,13,15	60:12 64:6,18	91:13
general (8)	81:7,12,19	health (6)	64:21 71:12	implement (1)
2:11 60:20	87:1 88:8	25:14 36:1	71:21 76:3	50:18
84:12 87:16	92:12,13,15	41:20 56:5	homes (2)	implementati
87:16 91:15	92:24	84:5 90:1 <b>8</b>	60:6 70:12	5:14,19 6:4,9
91:16,21	grievances (1)	hear (1)	hour (1)	6:11,14,17,18
generally (3)	27:2	39:23	17:5	13:19
4:20 13:4 28:2	ground (1)	heard (7)	house (1)	implemented
getting (4)	4:19	13:8 40:2 80:22	83:24	36:22 42:4
51:8 52:1 56:14	group (2)	81:9,15 93:6	HR (40)	implementing
88:16	57:18,19	93:20	19:12,14 20:9	51:5 52:12
j	-,			

55:22	26:24 internal (4) 57:24 58:4,22 83:23 internally (3) 58:8,12,20 intricacies (1) 56:5 introductory 35:3 investigations 27:3 involuntary (1) 27:17	33:6 34:12,14 34:19 46:24 66:23 67:3,11 78:23 79:2 job (3) 27:23 51:7,9 jobs (1) 28:3 Joe (4) 6:10 10:18 12:9 73:22 John (4) 32:17,21 33:6	84:22 85:10 85:15 87:17 kits (5) 57:11,12 71:21 83:3 89:15 knew (1) 36:7 know (74) 5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6 11:22 12:21	71:18 74:9,15 74:20 75:1,21 76:5 77:2,4,10 77:19 78:5 79:6,11,14 80:16 85:12 86:1,4,5,8,12 86:18 87:2 88:9 Kremmel (24) 5:11 8:21,22
importance (1) 32:14 included (2) 43:1 54:8 including (3) 10:23 84:9,17 indicates (1) 65:6 indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	internal (4) 57:24 58:4,22 83:23 internally (3) 58:8,12,20 intricacies (1) 56:5 introductory 35:3 investigations 27:3 involuntary (1)	34:19 46:24 66:23 67:3,11 78:23 79:2 job (3) 27:23 51:7,9 jobs (1) 28:3 Joe (4) 6:10 10:18 12:9 73:22 John (4)	85:15 87:17 kits (5) 57:11,12 71:21 83:3 89:15 knew (1) 36:7 know (74) 5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6	74:20 75:1,21 76:5 77:2,4,10 77:19 78:5 79:6,11,14 80:16 85:12 86:1,4,5,8,12 86:18 87:2 88:9 Kremmel (24)
32:14 included (2) 43:1 54:8 including (3) 10:23 84:9,17 indicates (1) 65:6 indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	57:24 58:4,22 83:23 internally (3) 58:8,12,20 intricacies (1) 56:5 introductory 35:3 investigations 27:3 involuntary (1)	66:23 67:3,11 78:23 79:2 job (3) 27:23 51:7,9 jobs (1) 28:3 Joe (4) 6:10 10:18 12:9 73:22 John (4)	kits (5) 57:11,12 71:21 83:3 89:15 knew (1) 36:7 know (74) 5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6	76:5 77:2,4,10 77:19 78:5 79:6,11,14 80:16 85:12 86:1,4,5,8,12 86:18 87:2 88:9 Kremmel (24)
included (2) 43:1 54:8 including (3) 10:23 84:9,17 indicates (1) 65:6 indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	83:23 internally (3) 58:8,12,20 intricacies (1) 56:5 introductory 35:3 investigations 27:3 involuntary (1)	78:23 79:2 job (3) 27:23 51:7,9 jobs (1) 28:3 Joe (4) 6:10 10:18 12:9 73:22 John (4)	57:11,12 71:21 83:3 89:15 knew (1) 36:7 know (74) 5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6	77:19 78:5 79:6,11,14 80:16 85:12 86:1,4,5,8,12 86:18 87:2 88:9 Kremmel (24)
43:1 54:8 including (3) 10:23 84:9,17 indicates (1) 65:6 indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	internally (3) 58:8,12,20 intricacies (1) 56:5 introductory 35:3 investigations 27:3 involuntary (1)	job (3) 27:23 51:7,9 jobs (1) 28:3 Joe (4) 6:10 10:18 12:9 73:22 John (4)	83:3 89:15 knew (1) 36:7 know (74) 5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6	79:6,11,14 80:16 85:12 86:1,4,5,8,12 86:18 87:2 88:9 Kremmel (24)
including (3) 10:23 84:9,17 indicates (1) 65:6 indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	58:8,12,20 intricacies (1) 56:5 introductory 35:3 investigations 27:3 involuntary (1)	27:23 51:7,9 jobs (1) 28:3 Joe (4) 6:10 10:18 12:9 73:22 John (4)	knew (1) 36:7 know (74) 5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6	80:16 85:12 86:1,4,5,8,12 86:18 87:2 88:9 Kremmel (24)
10:23 84:9,17 indicates (1) 65:6 indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	intricacies (1) 56:5 introductory 35:3 investigations 27:3 involuntary (1)	jobs (1) 28:3 Joe (4) 6:10 10:18 12:9 73:22 John (4)	36:7 know (74) 5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6	86:1,4,5,8,12 86:18 87:2 88:9 Kremmel (24)
indicates (1) 65:6 indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	56:5 introductory 35:3 investigations 27:3 involuntary (1)	28:3 Joe (4) 6:10 10:18 12:9 73:22 John (4)	know (74) 5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6	86:18 87:2 88:9 Kremmel (24)
65:6 indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	introductory 35:3 investigations 27:3 involuntary (1)	Joe (4) 6:10 10:18 12:9 73:22 John (4)	5:3,16,17,23,24 5:24 6:1 7:13 8:23 10:6	88:9 Kremmel (24)
indication (3) 44:16 59:6 73:11 indirectly (1) 55:22	35:3 investigations 27:3 involuntary (1)	6:10 10:18 12:9 73:22 John (4)	5:24 6:1 7:13 8:23 10:6	Kremmel (24)
44:16 59:6 73:11 indirectly (1) 55:22	investigations 27:3 involuntary (1)	73:22 John (4)	8:23 10:6	
73:11 indirectly (1) 55:22	27:3 involuntary (1)	John (4)		J.11 0.41.44
indirectly (1) 55:22	involuntary (1)	` '		9:11,20,23
55:22			14:21 16:12	10:3,5,5,10
	41.11	60:14	21:9,18 22:1	14:6 20:22
individual (2)	involved (5)	Joseph (4)	22:24 23:9	
5:12 88:9	6:16,20 49:7	1:4 2:2 68:10	24:13 25:13	26:12,16 31:17 33:6
individually (1)	56:13 84:1 <b>8</b>	74:21	25:17 27:5,6	
* ' '	issued (2)	josephsauder	27:19,21 28:4	34:13,14,19 46:24 66:23
individuals (9)	16:3,7	2:5	28:10 30: <b>24</b>	
` .	issues (12)		31:23 32:15	67:11 78:23 79:2
	22:12,17 23:19	JR (2) 1:4,4		KYUNGSUN
77:11 86:13	25:14 27:2	July (9)	34:3,9 35:4,8	2:7
86:20	50:3 51:17,18	46:11,19 47:4	36:8,14,24	2:7
information (2)	51:18 52:3	49:20 51:14	37:1,16 38:23 41:7 43:18,21	L
6:17 34:5	56:14,16	51:15 67:6,7	44:12 46:12	label (4)
infrastructur	30.14,10	83:12	46:18 47:24	58:20,22 61:4
49:19	J	June (1)	49:4 53:1 <b>8</b>	84:10
	J (1)	18:21	55:1 57:4 64:8	labelling (1)
	1:3	JURAT (1)	64:9 65:23	58:14
2/.17	James (1)	95:1	66:4,4,6,12,17	labels (4)
100.00 (-/	5:11	75.1	67:2,18 72:5,6	58:16,18 61:3
0.2	January (13)	K	72:11 73:1	84:15
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	21:20,23 22:18	Karen (6)	76:9,15 78:15	laid (3)
instruct (2)	22:23 23:6,14	1:15 3:3,10 4:8	81:2,6 87:6	27:14 37:4
17:12 47:14	23:14,16	95:2,19	89:12 91:22	62:23
instructing (1)	30:18 35:11	Kay (3)	knowledge (55)	Lancaster (1)
49:9	37:19 49:18	2:7 16:23 17:4	5:13,19 6:3,8	2:3
insurance (2)	80:10	keep (1)	6:15,22 31:1	large (1)
	lenkins (1)	14:3	31:16 39:10	27:11
33.23 .3.3	30:13	kind (3)	44:24 45: <b>5</b>	larger (1)
TICH: (*)	(im (24)	23:9 25:5 65:1		43:1
~~.~~		kit (14)	56:4,7,12,21 57:6 23 58:2	late (4)
26:15 33:5	9:23 10:3,4,5	12:2 13:1 15:16	57:6,23 58:2 59:10 61:9	19:12 67:6,7
	10:10 14:6	62:11 71:11		84:20
nterested (1)	20:21 26:12	71:11 83:2,9	65:14 67:15	law (1)
77.10	26:16 31:17	83:17 84:10	68:3,6,9,14,19	76:2
nterfaced (1)		55.17 UT.10	70:5,14,19	, , , , ,

		_	<u> </u>	
laying (1)	long-term (1)	84:22	60:22,23 61:7	27:10
45:14	52:22	mailings (5)	Master's (1)	met (3)
leave (2)	look (13)	14:9 33:7 57:7	17:23	7:8 16:10,19
25:11 37:14	7:6 14:19,21	57:10 58:2	match (1)	method (1)
	38:21 40:13	main (1)	36:15	83:6
leaving (1)	45:22 59:1	56:3	material (1)	MICHAEL (1)
37:11	64:22 72:22	management	33:8	1:3
left (2) 25:12 61:10	73:6 82:21	56:13 80:9 84:3	matter (1)	midnight (1)
· ·	83:10 85:4	90:12	50:20	83:13
letters (2)	1	manager (27)	MAURICE (1)	Mike (3)
42:2,9	looked (1) 44:10	1	1:3	67:16,18 74:10
level (3)	1	19:11,14,15,16	1	mind (1)
29:7,19 37:2	looking (3)	20:8,11 21:3	Maury (3)	55:5
levels (2)	46:3 47:17 72:1		68:20 73:12 74:16	
24:21 32:13	lose (2)	29:7,7,18 30:2		mine (1) 64:22
life (2)	27:23 28:3	30:3,4,17,19	mean (16)	· · · · · · · · · · · · · · · · · · ·
35:23 43:3	lost (1)	31:17 32:2,14	6:11,18 9:17	minutes (6)
line (5)	87:21	32:23 35:12	13:7 24:5	16:15 35:3 72:14 81:22
3:18 44:21	lot (5)	40:23 49:14	26:17,23 29:9	
48:22 84:8	35:10 41:12	54:15 64:17	30:21 49:21	82:8,8
95:4	55:2 56:13,18	83:16	58:13 60:8	model (1)
list (6)	lots (2)	managers (13)	62:18 77:4	24:21
42:8 69:1,6	41:10 66:3	24:8,19 25:2,22	89:21 91:5	Monday (1)
75:7 77:11,14	lower (3)	27:1 28:21,24	meaning (3)	1:13
listed (1)	32:1,4,5	29:2,4 30:7,8	32:5,6 34:15	month (3)
69:15	Lynne (3)	31:7,9	means (3)	21:18 24:2
literally (1)	25:4,8,12	manner (1)	30:22 33:21	72:19
73:23	M	15:20	48:4	months (1)
litigation (1)		March (5)	medical (3)	46:20
94:16	M (2) 1:16 94:2	23:3,17 43:19	17:20 35:14	morning (2)
live (1)	mail (8)	61:23,24	42:10	4:13,14
51:13		margin (1)	meet (3)	most-merger
lived (1)	6:17 47:9 58:19	44:19	16:22 17:4 35:5	43:18
18:16	60:9 63:23	mark (3)	meeting (3)	multi-purpos
LLP (3)	64:5 86:10	7:2 38:16 45:18	72:10,15 82:8	84:7
1:19 2:2,6	91:18	marked (15)	meetings (5)	MWW (1)
Local (1)	mailed (17)	3:13 7:3,7	50:6,7,8,11,16	73:8
80:10	60:5,19 64:18	14:20 38:18	memo (1)	MWW0022-0
location (2)	67:15 68:4	38:22 40:10	62:22	3:15
58:23 60:23	70:11 71:12	45:20 63: <b>8</b>	mentioned (1)	N
Logan (1)	73:21 74:5	70:1,8 79:15	82:7	
2:7	76:2,6 77:11	79:17,21 80:1	merge (1)	N (2)
long (3)	77:20 86:13	Market (1)	22:24	2:1 3:1
16:13 17:4	86:19 87:3	1:19	merger (5)	name (4)
25:16	88:10	mass (2)	23:3,17 28:2	30:12 55:7 68:7
longer (1)	mailing (4)	<i>57:7,</i> 9	34:1 44:22	77:17
32:18	31:2 57:24,24	Master (3)	merging (1)	named (2)
			1	I

				104
86:13,24	night (1)	65:16,19 66:2	79:19 87:19	P (2)
names (5)	84:20	66:15,19	93:16	2:1,1
25:1,6 55:1	nods (1)	67:17,24	old (2)	PA (2)
86:18 88:7	88:18	68:11,16,21	93:2,12	2:4,8
narrow (1)	Notary (4)	69:3,8,13,19	once (4)	package (2)
8:9	1:17 94:3,22	70:15,22 71:3	38:23 61:10	33:23 83:22
national (1)	95:24	71:19 72:8	83:22 91:21	packages (1)
18:6	note (1)	73:22 74:12	open (8)	57:18
necessarily (3)	76:15	74:17,22 75:3	52:20,21 57:12	packet (2)
29:6 50:21 65:9	noted (1)	75:9,15,22	76:2 83:3,9,17	84:3,5
need (9)	77:8	76:8,12,16,17	85:3	Page (9)
5:2 53:9 58:21	notes (2)	76:18,21 77:7	opportunity (7)	3:2,7,14,18
76:12,16,22	16:2 81:22	77:13,21,24	12:15,16 38:23	80:1,2 82:23
87:21,22 89:9	Notice (1)	78:6,14 79:1,7	40:13 63:10	83:10 95:4
needed (5)	3:8	79:12 80:15	82:2 83:4	pages (1)
29:13 53:6	notices (3)	80:24 81:8	opposed (1)	46:3
59:21 85:23	54:9 56:23	82:12 86:7,15	93:12	paid (2)
87:10	59:11	86:21 87:4,14	option (1)	36:18 43:14
needs (1)	number (12)	88:2,11,19,24	29:12	paragraph (3)
82:5	3:7,14 17:9	89:6 90:4,8	options (1)	54:6 70:9 75:19
neither (1)	54:1 60:3 70:9	91:1,7,23 92:4	57:17	parallel (2)
94:14	70:20 71:2,8	93:8,14	order (1)	49:18 51:16
never (15)	72:2 75:19	objections (1)	52:24	pared (1)
8:15 10:4 11:16	78:4	4:5	organization	27:20
12:6,22,23		obviously (3)	20:19 49:17	part (3)
14:7,13 21:2	<u> </u>	46:10 47:2	53:16	20:9 59:22
50:1 58:20	oath (1)	80:19	organizationa	83:15
67:1 87:21	5:8	occasion (1)	19:15 30:20,22	participants (1)
90:14,20	object (2)	5 <b>8:7</b>	54:19	15:21
new (8)	73:3 76:11	occasionally (1)	original (1)	participated (3)
36:3,4,6 49:20	objection (103)	29:22	46:23	88:14 89:14,19
51:12,17	5:22 6:6 10:13	October (1)	outcome (1)	participating
80:12 90:17	10:24 13:21	18:17	94:16	86:9
newer (1)	14:11,15 28:5	office (7)	outside (1)	particular (10)
56:7	28:9 29:16,23	35:7,9 58:18	41:1	17:13 66:5
newly (2)	32:9 34:7,23 37:5 15 30:10	64:5 84:11	overload (1)	73:23 74:1
21:15,16	37:5,15 39:19	91:19,20	53:3	77:1,3 83:7,9
newsletter (5)	39:22 40:3	offices (1)	oversee (2)	85:10,15
15:13 61:4	42:5 43:10,23	1:18	33:10 57:20	parties (1)
62:11 70:11	45:3,7,16	okay (17)	overseeing (5)	57:13
70:12	47:12 48:11	4:24 5:1,6	22:17 23:18,22	party (1)
newsletters (8)	50:12 57:1	12:11 13:10	32:22 39:5	94:14
54:9 56:23	58:9 59:14,24 60:15 61:12	29:3 40:12	o'clock (1)	Pay (3)
57:21 58:7	62:7,15 63:1	46:2 50:24	1:20	60:22,23 61:7
59:11 60:21	64:12 65:11	70:2,6 72:21	P	paycheck (2)
60:24 61:2	07.12 03.11	73:13,14		61:1,8
	1	<del></del>		<u> </u>

				105
(2)	55.5 56.15	12.2	10.7 22.12	70.0
paychecks (2)	55:5 56:15	7:7	19:7 32:12	70:8
60:22,24	57:5 61:16	plan (37)	possibly (3)	prior (19)
pdf (3)	personal (4)	1:8 3:11 9:3,14	42:17 43:5,6	7:17 8:1 9:11
48:4,4,7	54:18 64:20	13:19 15:22	post (6)	9:21 10:3,10
pending (1)	65:13 74:9	15:22,22 19:4	43:18 58:18	12:7 13:11
5:4	personally (2)	30:24 36:9	64:5 84:11	14:7,14,22
Pennsylvania	44:6 84:19	37:20,23,24	91:19,20	20:15 22:13
1:1,18 94:4,22	person's (1)	38:4,8,11,14	postage (1)	22:18 39:8
pension (6)	71:21	39:15,17,18	60:4	46:20 61:23
36:9 37:20,23	Pertinent (1)	41:17,20 72:5	postmark (1)	67:9 94:5
37:24 38:4	26:6	80:8,14,14	74:5	privilege (1)
80:8	PHI (1)	82:10 83:5	potential (2)	47:14
people (36)	3:11	90:15,17,21	8:13,18	probably (6)
5:24 16:7 22:14	Philadelphia	92:3 93:2,2,12	potentially (1)	37:1 41:18 43:1
23:7 24:11	2:8	93:13	34:4	43:9 52:22
25:5,5 27:14	phone (4)	plans (3)	Power (2)	56:4
27:15 30:15	16:14,17 87:24	56:5,6 84:5	22:20 23:2	procedure (1)
31:13 36:11	87:24	plan-PHI (1)	practice (12)	22:8
37:3,11 50:19	phones (4)	80:8	60:4,19 61:22	process (15)
50:21 51:1,18	52:24 53:1,3,15	play (5)	62:3,23 75:24	19:13,17 47:12
52:14,17,23	phrase (1)	30:23 31:2	76:1 78:9,11	48:11,22
53:2,14 54:24	33:24	33:12 39:2,5	78:12 79:8	83:20 84:1,8
55:2 64:18	physical (2)	played (3)	85:1	85:14 86:10
73:17 75:7	58:23 84:14	14:8 41:7 80:19	predominantl	88:15 89:15
77:17,20 87:1	pick (2)	please (3)	19:23 27:1	89:19,24 90:1
87:3 88:7,9,21	37:24 38:4	38:17 46:1 71:5	preferred (1)	produce (2)
91:17	pieces (1)	plus (1)	58:17	66:9,11
Pepco (7)	84:2	51:19	preparation (1)	produced (2)
1:8,8 2:12 3:11	place (8)	point (6)	49:6	73:2,12
80:7,13,14	23:3 35:11	5:2 9:11 10:21	prepared (6)	professional (5)
PEPPER (2)	41:23 43:18	20:24 21:5	41:11,13,15	1:17 18:1 81:10
1:19 2:6	45:13 49:22	24:22	47:13 48:10	94:3,21
percent (5)	53:6 94:12	policy (2)	48:12	program (4)
51:9,24 52:6	plaintiff (1)	18:23 22:8	preparing (2)	24:19 25:2,21
93:9,12	74:10	portion (4)	41:8 48:23	36:21
percentage (2)	Plaintiffs (19)	26:6 41:3 48:23	prescription (2)	project (1)
81:6,12	1:6 2:5 7:2	51:7	35:17 42:12	19:13
performance	14:20 38:16	portions (1)	present (1)	promoted (4)
19:13,17	38:22 40:11	49:6	17:2	20:7,8,10,12
period (2)	40:14 43:22	position (10)	presumably (1)	proof (1)
28:8 38:3	45:19 46:4	19:19 20:13	81:19	65:2
Perrin (1)	59:2 67:21	21:15,22 25:5	previous (1)	provided (2)
49:24	68:7 73:13	30:17 31:22	4:15	46:5 78:23
person (8)	77:1 79:16,22	40:20,20	previously (5)	Public (4)
7:22 29:19	82:22	56:1 <b>8</b>	3:13 15:13	1:17 94:3,22
50:11 51:21	Plaintiffs'50 (1)	positions (2)	40:10 63:8	95:24
30.11 31.21	1 141H(1119 20 (1)	positions (2)	40.10 0J.0	)J.LT
				·

## KAREN E. FRANCKS

				106
	00.15.10.05.4	1 72 16 05 15	1	1,704101
publications (3)		73:16 85:15	relationship (1)	17:24 18:1
54:8 56:23	85:5,18 92:19	receiving (2)	91:18	30:15
59:11	quick (1)	63:21 64:1	relationships	respect (4)
pulled (1)	92:22	Recess (3)	33:1,3	17:13 49:5 77:4
19:12	quickly (1)	12:12 63:5	relevant (2)	83:8
pulling (1)	47:22	81:23	15:5 34:4	responsibiliti
23:21	quote (3)	recollection (2)	remember (3)	49:14 51:7 56:1
put (14)	72:6 76:1 82:9	63:20 73:19	36:19 63:22	responsibility
10:18 11:5 22:2	R	record (4)	64:1	52:7 54:7,12,13
24:8 38:13		26:5,6 76:19	repeat (1)	54:14,19,20
58:20,22	R (2)	92:20	62:12	56:3 77:6
60:10 61:3	2:1 94:1	reducing (1)	rephrase (1)	83:15 89:4
80:14 84:8,10	raise (1)	27:13	4:23	responsible (2)
84:11 92:7	53:1	REFERRED	replace (1)	32:21 59:23
putting (2)	ramp (2)	3:13	21:12	responsive (2)
49:18 84:14	52:19,20	reflecting (2)	report (10)	15:8 62:19
P-3 (2)	rattled (2)	15:20 16:2	20:20,21 21:4	result (1)
3:15 44:14	86:17 88:6	regard (7)	29:7,8,13,21	12:19
P-50 (2)	read (3)	8:12 23:19 33:7	30:1,2 32:6	Resumed (3)
3:8 7:3	26:7 41:3 95:2	70:7 86:3,5	reported (9)	12:13 63:6
P-51 (2)	real (1)	92:3	24:23 28:24	81:24
3:9 38:18	23:1	regarding (2)	29:1,4 32:14	retired (2)
P-52 (3)	really (2)	46:9 56:22	32:15,17 50:9	19:3 25:20
3:10 45:20 70:1	21:11 67:2	Registered (3)	55:20	retiree (1)
P-53 (2)	reappeared (1)	1:17 94:2,21	Reporter (3)	57:15
3:11 79:17	66:7	reimburseme	1:17 94:3,21	retirement (3)
p.m (3)	reason (2)	36:2	reporting (5)	1:8 3:11 80:7
81:23,24 93:24	29:13 50:6	relates (2)	23:23 24:2,4,9	review (6)
P.O (1)	reassigned (1)	70:20 75:19	55:22	17:6,8 38:23
2:12	24:7	relating (29)	representativ	48:19 63:10
0	recall (17)	6:23 7:9,12,18	56:7	72:16
	9:9 17:9 21:11	8:12,21 10:16	reproduced (1)	Rewards (5)
question (20)	23:22 24:1	10:22 11:4,9	84:1	33:13,14,18,19
4:6,21,22,23,24	25:6,7 33:15	11:20 13:5	repro-graphi	33:21
5:4,4 8:10	36:15 42:13	14:1,9 16:6	83:23	right (9)
12:22 13:23	44:6 50:8	31:3,3 33:7	requested (1)	25:19 27:15
22:7 26:9	55:21 81:1	41:4 46:5,13	78:19	40:2 44:22
41:12,22 49:8	84:18,24	46:21 47:8	requests (3)	46:11 47:4
56:9 62:12	89:17	53:7 58:2 62:5	15:8 62:18,20	71:23 92:16
71:5 81:13	receive (2)	62:13 67:11	require (1)	93:22
87:15	48:2 64:4	82:9	58:16	role (18)
questioning (1)	received (11)	relation (3)	requiring (1)	9:3,10,15 14:8
9:18	39:12 43:21	46:18 64:14,15	15:4	19:16 26:12
questions (11)	44:6 48:15	relations (3)	reserved (1)	26:21 27:4
52:11,15,18	64:5 65:6,10	26:22 31:23	4:6	30:23 31:2
53:4 76:24	65:14 68:4	32:24	resources (3)	33:12 39:2,5
I			<u> </u>	1

				107
	1	1	1	S
41:7 51:4	65:12,17,20	17:20	51:15,17,22	Similar (1)
55:17 80:19	66:8,16,21	secretary (5)	52:12,13 53:5	32:12
80:20	67:20 68:1,13	19:10,19,22	53:9,16,24	similarly (1)
rollout (1)	68:18,23 69:5	20:5 61:20	54:15,16	1:5
6:19	69:10,16,21	see (4)	55:23 56:20	simply (1)
room (1)	70:16,24 71:6	44:10 64:24	61:10 64:17	87:11
84:7	71:22 72:12	73:9 80:4	64:21 65:1,4	single (3)
Roughly (1)	73:5,24 74:3	seen (5)	66:1 83:16	22:22 57:4
28:12	74:14,19,24	14:22 15:2 39:8	84:15 85:5	91:10
rules (1)	75:5,11,17	65:2 79:23	87:11,12	sit (3)
4:19	76:4,11,15,20	send (7)	88:16	10:15 53:3 89:9
rumors (1)	77:7,9,16,22	47:9 54:2 58:15	services (9)	situated (1)
93:6	78:2,10,18	64:19 85:1	19:15 22:4,6	1:5
running (6)	79:4,9,15,20	87:23,24	23:1 60:20	six (1)
51:8,10 52:2,7	80:18 81:5,14	senior (6)	84:12 91:15	52:23
58:16 88:16	81:21 82:1,13	17:24 30:3	91:16,22	small (2)
30.10 00.10	82:16 85:20	50:11 51:21	set (3)	42:24 55:8
S	86:11,16,23	55:4,18	84:1,7 94:12	Smaller (1)
S (2)	87:8,18 88:5	sense (2)	setting (1)	42:22
2:1 3:6	88:13,20 89:2	93:4,7	85:13	solicit (2)
safety (7)	89:8 90:6,10	sent (20)	severances (2)	49:19 51:12
19:11 20:2,6,6	91:3,14 92:1,5	11:13,22,24	27:16 37:10	someone's (1)
20:7,8 23:11	92:16,21	58:7 61:6	sheet (1)	60:10
Sauder (134)	93:10,16,19	68:10,15,20	12:1	someplace (1)
2:2 3:4 4:12 6:2	93:22	69:1,7 74:9,16	sheets (1)	66:18
6:7,12 7:1,5	saw (3)	74:21 75:2,7	41:19	sort (1)
10:14,20 11:1	47:22 82:8,10	75:13 83:17	short (1)	29:10
12:11,14	saying (3)	84:23 85:1,9	67:3	speak (1)
13:22 14:12	74:1 90:20	sentence (3)	show (3)	12:16
14:16 17:15	92:23	54:7 70:20 80:6	7:1 69:12 79:21	speaking (5)
26:8 28:6,11	says (5)	separate (2)	showing (2)	47:18 76:12,16
29:17 30:5	60:3 61:21	22:21 91:12	75:12 78:12	76:21 87:17
31:8 32:10	70:10 72:2	September (6)	shown (1)	special (1)
34:8,24 37:8	73:8	11:7,8,19 13:11	7:6	19:13
37:17 38:16	school (1)	14:1 40:7	side (2)	specialist (1)
38:20 39:20	17:17	service (50)	36:7,7	31:23
40:1,4 42:7	seal (1)	9:4,15 19:12	sign (1)	specific (4)
43:12 44:1,4,7	84:10	20:1,11 21:4	92:2	44:5 59:6 61:18
45:4,9,18,24	sealing (1)	21:12,14	signature (1)	81:2
47:16 48:14	4:2	22:13,19	46:11	specifically (3)
48:20 49:2,9		24:14,17	signed (1)	22:16 24:11,12
49:12 50:14	Sean (2) 1:16 94:2	24:14,17 25:16,18 26:1	95:3	specifics (1)
57:2 58:11	_		significant (1)	9:5
59:15 60:2,16	second (4)	26:13,18 33:7	19:3	
61:14 62:9,17	12:10 19:24	35:12 49:15		spell (1)   55:7
63:4,7 64:13	54:6,7	49:24 50:18	signing (1) 46:19	SPHR (1)
UJ. <del>T</del> ,/ UT.13	secretarial (1)	50:22 51:2,5	40.13	21 1114 (1)
			I	<u> </u>

				108
17:24	13:15	10:2,4,9,16,22	4:20 8:5 9:20	testimony (8)
	stenographic	11:9,16 12:3,6	9:24 10:5	1:15 12:19 15:4
spoke (7) 7:11 16:11 46:7	94:11	12:22,24	13:12,16,18	70:6 82:4
46:8,12,21	step (1)	15:11	13:24 14:13	85:23 94:10
47:7	53:2	1	15:17 34:19	95:3
1	1	supply (3)		
Square (1)	stipulated (2) 4:1,4	11:12,15 64:10	talking (4) 24:10 29:21	Thank (2) 92:16 93:22
2:7	1 '	supporting (1)   84:8		
staff (4)	strategy (1)		67:4 81:16	theme (1)
31:22 32:12	30:15	supposed (3)	task (3)	41:20
49:16 52:21	Street (1)	54:17,21 61:16	33:10 59:23	thing (4)
staffed (2)	1:19	sure (17)	84:14	51:8 52:1 54:22
50:18 51:3	Streets (1)	4:19 8:6 21:9	tasked (1)	81:2
staffing (2)	2:8	23:1 26:4,19	22:16	things (8)
24:21 51:18	stronger (4)	40:22 42:16	team (5)	23:10 43:15
stamp (1)	71:20 75:24	43:4 52:5,8	33:13,14,19	52:4,6,9,9
73:7	78:8 <b>79:5</b>	53:4 5 <b>8:5</b>	50:17,19	57:22 60:19
stand (1)	study (1)	62:16 63:4	technically (2)	think (11)
86:2	18:10	71:7 83:24	23:11,22	6:18 9:10 21:10
standard (3)	stuff (1)	sworn (3)	technology (6)	41:5 46:23
60:4 61:22 62:3	89:10	4:9 94:6 95:21	19:14,17 49:22	48:21 62:4
standards (1)	stuffing (5)	system (2)	50:20 51:18	67:2 76:21,22
58:18	59:20 84:14,19	56:8 58:17	52:3	91:11
standing (1)	89:13,23	systems (1)	tell (2)	Thomas (2)
52:24	subject (2)	58:15	41:10 72:4	68:15 75:2
start (1)	50:20 95:3	T	temps (1)	thoughts (1)
27:12	subpoena (3)		52:22	13:20
started (5)	3:8 14:23 15:3	T (3)	ten (6)	three (3)
	subscribed (1)	3:6 94:1,1	11:3 16:15	19:23,24 68:7
24:18 25:19	95:21	tag (1)	17:10 63:22	Tier (4)
, ,,	subsequent (3)	44:21	66:5 81:21	56:8,10,10,12
22:22,24 23:8	34:12,14,15	take (16)	term (5)	tiering (1)
23:20	subsidiaries (1)	5:5 11:13 12:9	33:16,17,18	56:8
starts (1)	80:9	14:19,21 18:8	37:7 89:22	TIKELLIS (1)
85:3	sub-plan (6)	19:7 21:21	terms (2)	2:2
state (1)	3:11 5:14,20	38:21 63:3	31:7 84:21	time (50)
76:18	6:4 14:10 80: <b>8</b>	81:21 82:2,21	test (1)	4:7 7:8,11 9:4
statement (11)	supervisor (9)	84:6,12 91:16	18:7	9:15,23 10:18
5:11,15 70:9,13	22:16 25:24	taken (3)	testified (4)	16:11,19 20:9
71:10,16 72:1	28:20 30:3	1:16 94:10 95:3	41:4 45:12	20:24 21:7
75:18,20	31:13,19 32:4	taker (1)	73:16 87:9	23:16,24 25:3
76:23 78:3	32:7,8	56:9	testifies (1)	26:16,17,17
statements (1)	supervisors (8)	takes (1)	4:9	27:8,23 28:8
70:4	24:16,19 28:7	53:14	testify (2)	30:7 31:10
STATES (1)	28:24 29:1	talk (3)	79:2 94:7	32:16 34:1,18
1:1	31:12,13,14	8:7 13:8 16:13	testifying (1)	36:18 37:18
stay (1) s	supplied (12)	talked (12)	5:8	38:3 41:23
	<u> </u>			

				109
	1 0	1	1	
42:4 43:14,23	94:7,7	17:23	walk (1)	13:8 59:2 62:4
44:2 46:7,8	try (1)	unquote (2)	53:11	68:24
47:8,18 49:24	8:9	72:6 82:9	walking (1)	Widener (1)
51:6,20,24	trying (1)	use (4)	53:17	17:22
53:1 55:20	53:15	37:6,9 5 <b>8:17</b>	want (6)	Wilkinson (3)
56:2 77:3	two (11)	89:23	4:18 16:12	13:24 40:19,20
82:11 85:3	2:7 12:24 13:17	usually (3)	37:13 41:3	Wilmington (3)
88:15 94:11	22:19,23	42:22 44:21	45:22 76:13	1:12 2:13 18:14
timing (1)	23:21 24:20	60:23	wanted (3)	Wish (1)
84:21	24:22 25:12		38:1,5 53:21	92:10
title (5)	27:10 46:3	<u>v</u>	Ward (5)	withdraw (1)
20:4 21:7 31:24	type (5)	v (1)	1:4 68:20 73:12	13:23
40:22 61:18	43:15 53:8,23	1:7	73:15 74:16	witness (74)
titled (1)	54:22 59:5	vacation (2)	wasn't (6)	3:2 5:23 8:13
70:11	types (10)	22:9 43:14	22:19 47:20	8:18 28:10
today (10)	22:12,17 42:2,3	value (1)	52:21 55:10	29:24 37:6,16
4:21 5:7 10:15	45:10,12,13	33:22	56:14 60:9	39:23 42:6
10:21 11:8,19	45:14 57:22	vanVeen (1)	way (2)	43:11 44:5
13:12 14:22	62:24	55:6	39:6 60:14	45:8,17,22
15:4 39:9		various (2)	week (3)	50:13 58:10
told (1)	<u>U</u>	22:14 55:2	47:2 82:11 85:2	60:1 61:13
9:13	um-hum (6)	vendor (4)	weeks (1)	62:8,16 63:2
total (6)	37:12 50:23	36:15 49:23	46:20	66:3,20 67:18
33:13,14,17,18	67:8 71:9,24	56:13,14	welcome (1)	68:12,17,22
33:21,23	93:23	vendors (2)	92:18	69:4,9,14,20
totally (1)	unclear (1)	52:3 56:18	welfare (3)	70:23 71:4,20
85:6	73:15	version (2)	56:5 84:5 90:18	72:9 73:4
touch (1)	understand (5)	90:23 91:11	went (23)	74:13,18,23
13:15	4:22 5:7 9:16	versions (3)	12:2 19:11 20:2	75:4,10,16,23
Towers (3)	83:5 90:19	91:4,9,12	20:6 25:6 30:3	77:14 78:1,8
49:23 50:3 52:2	understandin	vice-presiden	42:8 43:9	78:15 79:8,13
=	15:7 33:20	21:8 30:12,14	45:12 51:13	79:19 80:16
trail (1) 66:4	39:13,21	vision (3)	57:12 59:6	81:1,9 86:8,22
	80:12 90:20	35:21 42:19,24	60:22 64:23	87:5,15 88:3
transcript (3)	90:22	Voluntary (1)	66:6 71:21	88:12,18 89:1
1:15 94:10 95:2	understood (1)	27:17		•
transfer (1)	4:24	v-a-n (1)	83:22 84:13	89:7 90:5,9
56:7	undertook (1)	55:8	86:3 91:4,9,11	91:2,8,24
trial (1)	83:21	V-e-e-n (1)	91:21	92:18 93:9,15
4:7	union (7)	55: <b>8</b>	weren't (3)	93:17,23 94:6
Troop (2)	27:1 33:1,3	.00.0	23:17 92:7,24	witnesses (1)
68:15 75:2	•	W	West (1)	94:6
troubleshoot	84:4 90:12,14	W (1)	2:3	words (2)
51:14	90:20	1:3	we'll (5)	60:9 92:6
true (3)	UNITED (1)	waived (1)	7:2 45:18 71:23	work (5)
70:4 93:3 94:9	1:1	4:3	76:15 79:15	25:8,16,22
truth (2)	University (1)	1.3	we've (4)	27:13 56:15
<u> </u>			<u> </u>	<u> </u>

<u> </u>				110
worked (3)	48:18,21 49:4	82:23	19:3 21:20,23	3
20:15 21:1	49:11 50:12	10:12 (1)	27:4,9 28:8	3 (6)
25:18	57:1 58:9	1:20	30:16,19	40:11,14 43:22
workforce (1)	59:14,24	10:21 (1)	31:10,13	56:10 59:2
81:7	60:15 61:12	12:12	40:21 43:19	60:3
working (9)	62:7,15 63:1	10:23 (1)	44:4 49:15,18	3000 (1)
5:18,21 6:1	64:12 65:11	12:13	49:20 51:6,11	2:7
23:7 49:23	65:16,19 66:2	11 (2)	52:1 60:4	302 (1)
50:2,22 51:2	66:15,19	3:19,20	61:22 62:24	2:13
52:12	67:17,24	11:40 (1)	70:12 71:14	31st (4)
world (1)	68:11,16,21	63:5	77:11 85:7	46:11,19 47:4
22:21	69:3,8,13,19	11:46 (1)	1999 (11)	83:14
wouldn't (3)	70:15,22 71:3	63:6	17:23 27:5,9	
32:13 42:23	71:19 72:8	12 (1)	28:8 30:16	35 (2)
87:2	73:3,22 74:12	3:20	31.10,14	60:23,24
07.2	74:17;22 75:3	12-22-10 (1)	37:19 40:21	361 (1)
X	75:9,15,22	94:23	44:4 83:14	2:3
X (2)	76:8,13,18,24	12:08 (1)		38 (1)
3:1,6	77:13,21,24	81:23	2	3:9
X100840 (1)	78:6,14 79:1,7	12:16 (1)	2 (2)	4
94:21	79:12 80:15	81:24	56:10,12	4 (4)
	80:24 81:8	12:29 (1)	200 (3)	70:9,20 80:1,2
Y	82:12,18,20	93:24	18:14 77:17,20	4,85 (1)
year (5)	85:17 86:7,15	13 (1)	2002 (1)	3:4
7:15,21 9:24	86:21 87:4,14	83:10	18:4	40 (1)
67:7 83:12	88:2,11,19,24	1313 (1)	2005 (7)	3:15
years (9)	89:6 90:4,8	1:19	11:8,8,19 13:11	401(k) (3)
11:3 13:17	91:1,7,23 92:4	1	14:1 67:9	36:13 41:19
19:24 20:1	92:19 93:8,14	3:19	80:10	43:7
25:12,20	yukay@pepp	18th (2)	2007 (7)	429-3206 (1)
63:22 66:5	2:9	71:14 83:13	1:13 14:7,14	2:13
81:4		1900 (1)	34:13 46:19	45 (1)
Yu (117)	<b>Z</b>	80:10	95:3,22	3:10
2:7 3:5 5:22 6:6	Zimmerman	19041 (1)	215 (1)	47 (1)
6:10 10:13,18	32:17,21 33:6	2:4	2:9	3:20
10:24 12:9		19103-2799 (1)	231 (1)	48 (1)
13:21 14:11	0	2:8	2:12	3:20
14:15 17:11	00233 (1)	1958 (1)	24th (1)	
28:5,9 29:16	73:8	40:7	7:10	5
29:23 31:7	05-702(SLR)	19804 (1)	25 (2)	5 (6)
32:9 34:7,23	1:2	18:15	93:9,12	63:9 71:2,8
37:5,15 39:19		1981 (2)	27 (2)	72:2 75:19
39:22 40:3	1	18:21 37:18	1:13 95:3	78:4
42:5 43:10,23	1 (3)	19849-0231 (1)	29 (2)	50 (2)
44:2 45:3,7,16	56:8 80:10	2:13	18:21 80:2	7:2 14:20
47:12 48:11	83:12	1998 (26)		51 (2)
	10 (1)			

		* • • • • • • • • • • • • • • • • • • •	111
38:17,22 52 (3) 45:19 46:4 82:22 53 (2) 79:16,22 6 610 (1) 2:4 63 (1) 3:16 642-8500 (1) 2:4	22:23 23:4,6 23:15,17 25:19 26:1 35:11 61:23 61:24 90:3,5 981-4000 (1) 2:9 99 (1) 19:12		
7 7 (1) 3:8 700 (5) 81:11 86:24 87:3 88:7,9 71 (2) 82:23 83:10 78 (1) 17:19 79 (1) 3:11			
8 800 (1) 54:1 81 (1) 19:19 82 (1) 3:5 85 (1) 17:21 86 (2) 19:10,20 89 (1) 18:17  9 95 (2)			

Reporting Associates, LLC 1-888-795-2323